# Executive Summary University of New Mexico Consolidated Financial Report FY 2010, 9 months ending 3/31/10 

This report covers current fund operations for the University, including Main Campus, Branch Campuses and HSC Campus.

This report displays the "Benchmark Rate" percentage. The Benchmark Rate is used as a guide to analyze how budgeted revenue is coming in or whether we are spending budgeted expenses too rapidly. For March, we would expect to see revenue and expense for 9 months of the year or $75 \%$ ( 9 months divided by 12 months) of the full year operating budget.

Instruction and General operations (approximately $90 \%$ of this operation resides on Main Campus) in the FY 2010 UNM Operating Budget projects an unfavorable net margin of \$2.5M. The Main Campus budgeted a use of balance of $\$ 2.0 \mathrm{M}$, the Branch Campuses budgeted a use of balance of $\$ 420 \mathrm{~K}$ and HSC Campus budgeted a use of balance of $\$ 92 \mathrm{~K}$. As of $3 / 31 / 10$, these operations produced a favorable net margin of $\$ 44.2 \mathrm{M}$. The total actual Instruction and General expenses are $4 \%$ less than budgeted, totaling $\$ 300.1 \mathrm{M}$ as indicated by a Benchmark rate of $71 \%$. While the entire spring tuition revenue has been recorded for FY 2010, the salaries and other expenses related to spring tuition will be incurred monthly through the end of the Fiscal Year.

The next block of information shows our Unrestricted Research operations. The activity in these operations is essentially 50\% Main Campus and 50\% HSC Campus. The FY 2010 UNM Operating Budget shows a use of balance of just over $\$ 4.1 \mathrm{M}$, of which $\$ 3.6 \mathrm{M}$ is related to Main Campus and $\$ 472 \mathrm{~K}$ is related to HSC Campus. The $\$ 3.6 \mathrm{M}$ use of balance at Main Campus is primarily due to an increase in the expense budget coupled with anticipated state contract funding rescissions. The $\$ 472 \mathrm{~K}$ use of balance at the HSC Campus is primarily due to the impact of the anticipated state contract funding rescissions. The actual unfavorable net margin is $\$ 2.4 \mathrm{M}$ as of $3 / 31 / 10$. The HSC Campus unfavorable net margin as of $3 / 31 / 10$ was $\$ 2.6 \mathrm{M}$ which was primarily due to the timing of gains on sponsored projects and the salary and benefit expenses related to the hiring of two Oncology physicians at the Cancer Center. The Main Campus had a favorable net margin of $\$ 167 \mathrm{~K}$, which resulted from decreased spending.

The third block of numbers on the first page is a summary of our Clinical operations. These operations are essentially all the patient care activities of the HSC Campus, including the UNM Hospitals, SOM physician professional services, Cancer Center operations and Housestaff/Medical Residents who are being trained in the UNM and VA hospitals. The FY 2010 UNM Operating Budget projects a use of balance of $\$ 1.2 \mathrm{M}$. The major factors contributing to this budgeted use of balance are: the support of the EMS Academy and the Mental Health Center, the Pathology Department's start up package for the new Chair and anticipated one-time expenses in the Internal Medicine Department. As of $3 / 31 / 10$, Clinical operations actual revenues and expenses were at the benchmark rate of $75 \%$. Clinical operations produced an unfavorable net margin of $\$ 989 \mathrm{~K}$ as of $3 / 31 / 10$. In total, UNM Hospitals had a favorable net margin of $\$ 420 \mathrm{~K}$ for the nine months ended $3 / 31 / 10$. The inpatient pediatric census at UNMH is $1 \%$ higher than expected. Surgical volume is running $2 \%$ higher than expected. The SCI enrollment has continued to remain in the 11,000 enrollees range and was 11,818 as of March 31. The results for UNM Hospitals are a positive net margin of $\$ 2.3 \mathrm{M}$. The combined results for the Behavioral operations are running at a loss of $\$ 1.9 \mathrm{M}$ which is due to a shift from acute days to residential treatment center (RTC) days (which are reimbursed at a lower rate) in 2010 versus 2009. The CPC also had a reduction of $\$ 370 \mathrm{~K}$ in state
appropriations in FY 2010. The SOM contributed $\$ 1.5 \mathrm{M}$ in clinical losses to the unfavorable net margin as of $3 / 31 / 10$, which was primarily due to losses at the Cancer Center. Operations in Las Cruces, Lovelace Downtown and the Main Clinic have begun to reverse their negative trend. The remaining area to stabilize is Radiation Oncology and initiatives are underway to address the challenges in this area.

The fourth business category shown on the first page of this report is Unrestricted Public Service. The operations in this category include special projects funded by State Appropriations, for example project ECHO, non-endowed gifts flowing from the UNM Foundation to departments and many small events funded by user fees. The FY 2010 UNM Operating Budget projects a favorable net margin of $\$ 4.4 \mathrm{M}$. This favorable budgeted net margin is comprised of a $\$ 2.8 \mathrm{M}$ favorable net margin at the Main and Branch Campuses and a favorable net margin at the HSC Campus of $\$ 1.6 \mathrm{M}$. Actual expense exceeded revenue by $\$ 5.5 \mathrm{M}$ as of $3 / 31 / 10$. The HSC Campus had an unfavorable net margin of $\$ 2.6 \mathrm{M}$ which was primarily due to payroll accruals related to chair packages. The Main and Branch Campuses produced an unfavorable net margin totaling $\$ 2.9 \mathrm{M}$ primarily due to timing on the receipt of gift revenue.

Page 2 begins with Student Aid operations which show a favorable net margin of $\$ 6.2 \mathrm{M}$ as of $3 / 31 / 10$. The revenue and expenditures are both ahead of the budget benchmark because they are recorded on the semester basis for scholarships and need-based aid to students. Another factor contributing to this favorable net margin was related to the portion of the FY 2009 gift and transfer distributions that were not recorded until FY 2010. The FY 2010 UNM Operating Budget projects a favorable net margin of $\$ 41 \mathrm{~K}$.

Student Activities are the operations of Student Government and Student organizations. The FY 2010 UNM Operating Budget shows a use of balance of $\$ 631 \mathrm{~K}$. These operations show a favorable performance of $\$ 1.1 \mathrm{M}$ as of $3 / 31 / 10$. This favorable net margin is created from recording fee revenue on a semester basis while the salaries and other expenses related to spring semester will be incurred monthly through the end of the Fiscal Year.

The FY 2010 UNM Operating Budget for Auxiliaries and Athletics projects a use of balance of $\$ 1.9 \mathrm{M}$. This $\$ 1.9 \mathrm{M}$ use of balance is due to a combination of Athletics budgeting just over a $\$ 1.8$ million projected use of balance and the Branch Campus Auxiliaries budgeting a use of balance of $\$ 39 \mathrm{~K}$. After review of the initial Operating Budgets, Athletics will be adjusting the budget through a Budget Adjustment Request (BAR) in April 2010 to more accurately reflect their current financial position. Regarding actual performance as of March 31, 2010, the Auxiliaries and Athletics had a favorable actual net margin of $\$ 3.8 \mathrm{M}$. Units with a positive net operating income through March are: Athletics, Bookstore, Parking and Transportation, Ticketing Services, Faculty Club, Housing and Food Service, Student Health Center, Student Union, Lobo Cash, CE Conference Ctr. and the Maxwell Museum.

Sponsored programs operations are our contract and grant research and public service projects funded by outside agencies and companies. These operations will always record a zero net revenue over expense by the nature of their funding. The agency pays for a service or research project, and normally any unspent funds must be returned to the agency.

The total net favorable revenue over expenses for UNM current operations is $\$ 46.4 \mathrm{M}$ for the nine months ending $3 / 31 / 10$. Net income is primarily driven by the favorable net margins of $\$ 44.2 \mathrm{M}$ in Instruction and General, $\$ 6.2 \mathrm{M}$ in Student Aid and $\$ 3.8 \mathrm{M}$ in Auxiliaries and Athletics.

Statements of Revenues, Expenses and Changes in Net Assets Format for Regents
For the Nine month period ended March 31, 2010
Preliminary and Unaudited
University of New Mexico - Consolidated Total Operations Current Funds

|  |  | $\begin{gathered} \text { FY } 2010 \\ \text { Year-to-Date } \\ \text { Actual } \\ \hline \end{gathered}$ | Fiscal YTD Favrbl/(Unfavrbl) Budget | Actual to Budget Benchmark Rate 75\% |
| :---: | :---: | :---: | :---: | :---: |
| Instruction and General |  |  |  |  |
| Tuition and Fees Revenues | 123,016,643 | 126,878,984 | 3,862,341 | 103\% |
| State/Local Appropriations | 282,189,212 | 204,735,346 | $(77,453,866)$ | 73\% |
| F \& A Revenues | 35,600,000 | 29,032,222 | $(6,567,778)$ | 82\% |
| Transfers | $(45,201,890)$ | $(34,799,932)$ | 10,401,958 | 77\% |
| Other Revenues | 25,092,559 | 18,507,504 | $(6,585,055)$ | 74\% |
| Total Instruction and General Revenues | 420,696,524 | 344,354,124 | $(76,342,400)$ | 82\% |
| Salaries | 259,948,561 | 191,434,129 | 68,514,432 | 74\% |
| Benefits | 81,974,092 | 55,633,006 | 26,341,086 | 68\% |
| Other Expenses | 81,285,493 | 53,072,124 | 28,213,369 | 65\% |
| Total Instruction and General Expenses | 423,208,146 | 300,139,259 | 123,068,887 | 71\% |
| Net Instruction and General Revenue/(Expense) | $(2,511,622)$ | 44,214,865 | 46,726,487 |  |
| Research |  |  |  |  |
| State/Local Appropriations | 12,548,643 | 9,049,986 | $(3,498,657)$ | 72\% |
| Transfers | 18,737,378 | 15,017,513 | $(3,719,865)$ | 80\% |
| Other Revenues | 7,906,152 | 2,185,035 | $(5,721,117)$ | 28\% |
| Total Research Revenues | 39,192,173 | 26,252,534 | (12,939,639) | 67\% |
| Salaries and Benefits | 24,393,665 | 18,554,512 | 5,839,153 | 76\% |
| Other Expenses | 18,912,130 | 10,115,965 | 8,796,165 | 53\% |
| Total Research Expenses | 43,305,795 | 28,670,477 | 14,635,318 | 66\% |
| Net Research Revenue/(Expense) | $(4,113,622)$ | $(2,417,943)$ | 1,695,679 |  |
| Clinical Operations |  |  |  |  |
| State/Local Appropriations | 24,600,099 | 17,009,221 | $(7,590,878)$ | 69\% |
| Physician Professional Fee Revenues | 82,617,316 | 62,931,919 | $(19,685,397)$ | 76\% |
| Hospital Facility Revenues | 561,750,014 | 441,483,211 | $(120,266,803)$ | 79\% |
| Other Patient Revenues, net of Allowance | 104,304,652 | 65,850,858 | $(38,453,794)$ | 63\% |
| Mil Levy | 87,621,449 | 65,728,134 | $(21,893,315)$ | 75\% |
| Investment Income | 2,478,313 | 2,103,238 | $(375,075)$ | 85\% |
| Gifts | 1,530,000 | 2,515,799 | 985,799 | 164\% |
| Housestaff Revenues | 32,340,505 | 23,226,980 | $(9,113,525)$ | 72\% |
| Other Revenues | 29,672,009 | 14,863,699 | $(14,808,310)$ | 50\% |
| Total Clinical Operations Revenues | 926,914,357 | 695,713,059 | $(231,201,298)$ | 75\% |
| Salaries and Benefits | 514,304,721 | 393,570,106 | 120,734,615 | 77\% |
| Debt Service | 8,311,394 | 6,230,881 | 2,080,513 | 75\% |
| Housestaff Expenses | 32,340,505 | 22,499,253 | 9,841,252 | 70\% |
| Other Expenses | 373,202,924 | 274,402,147 | 98,800,777 | 74\% |
| Total Clinical Operations Expenses | 928,159,544 | 696,702,387 | 231,457,157 | 75\% |
| Net Clinical Operations Revenue/(Expense) | $(1,245,187)$ | $(989,328)$ | 255,859 |  |
| Public Service |  |  |  |  |
| State/Local Appropriations | 10,691,931 | 7,347,942 | $(3,343,989)$ | 69\% |
| Sales and Services Revenues | 10,917,646 | 7,151,489 | $(3,766,157)$ | 66\% |
| Gifts | 5,712,302 | 2,645,678 | $(3,066,624)$ | 46\% |
| Transfers | $(725,361)$ | $(1,709,034)$ | $(983,673)$ | 236\% |
| Other Revenues | 23,039,179 | 5,651,527 | $(17,387,652)$ | 25\% |
| Total Public Service Revenues | 49,635,697 | 21,087,602 | $(28,548,095)$ | 42\% |
| Salaries and Benefits | 16,137,447 | 12,891,047 | 3,246,400 | 80\% |
| Other Expenses | 29,077,736 | 13,725,123 | 15,352,613 | 47\% |
| Total Public Service Expenses | 45,215,183 | 26,616,170 | 18,599,013 | 59\% |
| Net Public Service Revenue/(Expense) | 4,420,514 | $(5,528,568)$ | $(9,949,082)$ |  |

Statements of Revenues, Expenses and Changes in Net Assets Format for Regents
For the Nine month period ended March 31, 2010
Preliminary and Unaudited
University of New Mexico - Consolidated Total Operations Current Funds

|  | $\begin{gathered} \text { FY } 2010 \\ \text { Full Year } \\ \text { Operating Budget } \end{gathered}$ | $\begin{gathered} \text { FY } 2010 \\ \text { Year-to-Date } \\ \text { Actual } \\ \hline \end{gathered}$ | Fiscal YTD Favrbl/(Unfavrbl) Budget | Actual to Budget Benchmark Rate 75\% |
| :---: | :---: | :---: | :---: | :---: |
| Student Aid |  |  |  |  |
| Gifts | 9,571,040 | 8,107,663 | $(1,463,377)$ | 85\% |
| State Lottery Scholarship | 26,970,177 | 27,156,191 | 186,014 | 101\% |
| Transfers | 13,553,118 | 14,242,513 | 689,395 | 105\% |
| Other Revenues | 527,989 | 148,003 | $(379,986)$ | 28\% |
| Total Student Aid Revenues | 50,622,324 | 49,654,370 | $(967,954)$ | 98\% |
| Salaries and Benefits | 4,040,031 | 2,277,297 | 1,762,734 | 56\% |
| Other Expenses | 46,541,207 | 41,202,022 | 5,339,185 | 89\% |
| Total Student Aid Expenses | 50,581,238 | 43,479,319 | 7,101,919 | 86\% |
| Net Student Aid Revenue/(Expense) | 41,086 | 6,175,051 | 6,133,965 |  |
| Student Activities |  |  |  |  |
| Fee Revenues | 4,524,766 | 4,509,305 | $(15,461)$ | 100\% |
| Sales and Services Revenues | 2,292,994 | 1,114,013 | $(1,178,981)$ | 49\% |
| Transfers | 50,000 | 453,700 | 403,700 | 907\% |
| Other Revenues | 22,500 | 80,285 | 57,785 | 357\% |
| Total Student Activities Revenues | 6,890,260 | 6,157,303 | $(732,957)$ | 89\% |
| Salaries and Benefits | 3,933,382 | 2,933,837 | 999,545 | 75\% |
| Other Expenses | 3,587,480 | 2,161,403 | 1,426,077 | 60\% |
| Total Student Activities Expenses | 7,520,862 | 5,095,240 | 2,425,622 | 68\% |
| Net Student Activities Revenue/(Expense) | $(630,602)$ | 1,062,063 | 1,692,665 |  |
| Auxiliaries and Athletics |  |  |  |  |
| Branch Campuses Auxiliary Revenues | 2,805,294 | 2,917,039 | 111,745 | 104\% |
| Main Campus Auxiliaries Revenues | 61,281,024 | 42,402,775 | $(18,878,249)$ | 69\% |
| Athletics Revenues | 29,233,702 | 24,408,518 | $(4,825,184)$ | 83\% |
| Total Auxiliaries and Athletics Revenues | 93,320,020 | 69,728,332 | $(23,591,688)$ | 75\% |
| Branch Campuses Auxiliary Expenses | 2,844,557 | 2,624,412 | 220,145 | 92\% |
| Main Campus Auxiliaries Expenses | 61,275,918 | 39,032,915 | 22,243,003 | 64\% |
| Athletics Expenses | 31,055,802 | 24,250,828 | 6,804,974 | 78\% |
| Total Auxiliaries and Athletics Expenses | 95,176,277 | 65,908,155 | 29,268,122 | 69\% |
| Net Auxiliaries and Athletics Revenue/(Expense) | $(1,856,257)$ | 3,820,177 | 5,676,434 |  |
| Sponsored Programs |  |  |  |  |
| Federal Grants and Contracts Revenues | 194,518,609 | 181,955,842 | $(12,562,767)$ | 94\% |
| State and Local Grants and Contracts Revenues | 42,217,440 | 27,543,989 | $(14,673,451)$ | 65\% |
| Non-Governmental Grants and Contracts Revenues | 21,285,134 | 17,761,187 | $(3,523,947)$ | 83\% |
| Gifts | 204,134 | 520,853 | 316,719 | 255\% |
| Transfers | 4,647,700 | 4,958,132 | 310,432 | 107\% |
| Other Revenues | - | - | - | N/A |
| Total Sponsored Programs Revenues | 262,873,017 | 232,740,003 | $(30,133,014)$ | 89\% |
| Salaries and Benefits | 129,951,695 | 90,741,103 | 39,210,592 | 70\% |
| Other Expenses | 132,921,322 | 141,998,900 | $(9,077,578)$ | 107\% |
| Total Sponsored Programs Expenses | 262,873,017 | 232,740,003 | 30,133,014 | 89\% |
| Net Sponsored Programs Revenue/(Expense) | - | - | - |  |
| Net Current Revenue/(Expense) | (5,895,690) | 46,336,317 | 52,232,007 |  |
| Beginning Net Assets Unrestricted |  | 265,034,079 |  |  |
| Ending Net Assets Unrestricted |  | 311,370,396 |  |  |

## University of New Mexico - Consolidated Total Operations Current Funds

|  | $\begin{gathered} \text { FY } 2010 \\ \text { Full Year } \\ \text { Operating Budget } \end{gathered}$ | $\begin{gathered} \text { FY } 2010 \\ \text { Year-to-Date } \\ \text { Actual } \\ \hline \end{gathered}$ | Fiscal YTD Favrbl/(Unfavrbl) Budget | Actual to Budget Benchmark Rate 75\% |
| :---: | :---: | :---: | :---: | :---: |
| University of New Mexico - Results of Athletics and Auxiliary Operations |  |  |  |  |
| Results of Athletics Operations: |  |  |  |  |
| Athletics Revenues | 29,886,980 | 24,517,345 | $(5,369,635)$ | 82\% |
| Athletics Transfers | $(653,278)$ | $(108,827)$ | 544,451 | 17\% |
| Total Athletics Revenues | 29,233,702 | 24,408,518 | $(4,825,184)$ | 83\% |
| Athletics Expenses |  |  |  |  |
| Salaries and Benefits | 13,359,936 | 10,392,558 | 2,967,378 | 78\% |
| Grant-in-Aid | 3,254,600 | 2,947,293 | 307,307 | 91\% |
| Other Expenses | 14,441,266 | 10,910,977 | 3,530,289 | 76\% |
| Total Athletics Expenses | 31,055,802 | 24,250,828 | 6,804,974 | 78\% |
|  |  |  | - |  |
| Net Athletics Revenue/(Expense) | $(1,822,100)$ | 157,690 | 1,979,790 |  |
| Results of Auxiliary Operations: |  |  |  |  |
| VP for Institutional Support Services |  |  |  |  |
| Bookstore Revenues | 18,384,192 | 16,830,667 | $(1,553,525)$ | 92\% |
| Bookstore Transfers | $(758,208)$ | $(517,504)$ | 240,704 | 68\% |
| Total Bookstore Revenues | 17,625,984 | 16,313,163 | $(1,312,821)$ | 93\% |
| Total Bookstore Expenses | 17,625,984 | 15,023,956 | 2,602,028 | 85\% |
| Net Bookstore Revenue/(Expense) | - | 1,289,207 | 1,289,207 |  |
| Public Events Revenues | 3,514,350 | 2,612,661 | (901,689) | 74\% |
| Public Events Transfers | 149,730 | 112,298 | $(37,432)$ | 75\% |
| Total Public Events Revenues | 3,664,080 | 2,724,959 | $(939,121)$ | 74\% |
| Total Public Events Expenses | 3,664,080 | 3,000,469 | 663,611 | 82\% |
| Net Public Events Revenue/(Expense) | - | $(275,510)$ | $(275,510)$ |  |
| Golf Courses Revenues | 2,766,544 | 1,472,141 | $(1,294,403)$ | 53\% |
| Golf Courses Transfers | $(39,252)$ | $(29,439)$ | 9,813 | 75\% |
| Total Golf Courses Revenues | 2,727,292 | 1,442,702 | $(1,284,590)$ | 53\% |
| Total Golf Courses Expenses | 2,727,292 | 2,003,531 | 723,761 | 73\% |
| Net Golf Courses Revenue/(Expense) | - | $(560,829)$ | $(560,829)$ |  |
| Parking and Transportation Revenues | 6,520,771 | 5,481,283 | $(1,039,488)$ | 84\% |
| Parking and Trans Transfers | $(1,297,631)$ | $(1,569,867)$ | $(272,236)$ | 121\% |
| Total Parking and Trans Revenues | 5,223,140 | 3,911,416 | $(1,311,724)$ | 75\% |
| Total Parking and Trans Expenses | 5,223,140 | 3,575,018 | 1,648,122 | 68\% |
| Net Parking and Trans Revenue/(Expense) | - | 336,398 | 336,398 |  |
| Ticketing Services Revenues | 900,295 | 707,953 | $(192,342)$ | 79\% |
| Ticketing Services Transfers | 75,348 | 56,511 | $(18,837)$ | 75\% |
| Total Ticketing Services Revenues | 975,643 | 764,464 | $(211,179)$ | 78\% |
| Total Ticketing Services Expenses | 975,643 | 613,504 | 362,139 | 63\% |
| Net Ticketing Services Revenue/(Expense) | - | 150,960 | 150,960 |  |
| Faculty Club Revenues | 62,963 | 42,420 | $(20,543)$ | 67\% |
| Faculty Club Expenses | 62,963 | 22,472 | 40,491 | 36\% |
| Net Faculty Club Revenue/(Expense) | - | 19,948 | 19,948 |  |
| Young Ranch Revenues | 55,536 | - | $(55,536)$ | 0\% |
| Young Ranch Expenses | 55,536 | 39,209 | 16,327 | 71\% |
| Net Young Ranch Revenue/(Expense) | - | $(39,209)$ | $(39,209)$ |  |
| Taos \& Lawrence Ranch Revenues | 93,016 | 57,632 | $(35,384)$ | 62\% |
| Taos \& Lawrence Ranch Expenses | 93,016 | 77,398 | 15,618 | 83\% |
| Net Taos \& Lawrence Ranch Revenue/(Expense) | - | $(19,766)$ | $(19,766)$ |  |
| Total VP for Institutional Support Services Revenues | 30,427,654 | 25,256,756 | $(5,170,898)$ | 83\% |
| Total VP for Institutional Support Services Expenses | 30,427,654 | 24,355,557 | 6,072,097 | 80\% |
| Net VP for Institutional Support Services Revenue/(Expense) | - | 901,199 | 901,199 |  |

Statements of Revenues, Expenses and Changes in Net Assets Format for Regents
For the Nine month period ended March 31, 2010
Preliminary and Unaudited
University of New Mexico - Consolidated Total Operations Current Funds

|  | $\begin{gathered} \text { FY } 2010 \\ \text { Full Year } \\ \text { Operating Budget } \end{gathered}$ | $\begin{gathered} \text { FY } 2010 \\ \text { Year-to-Date } \\ \text { Actual } \\ \hline \end{gathered}$ | Fiscal YTD Favrbl/(Unfavrbl) Budget | Actual to Budget Benchmark Rate $75 \%$ |
| :---: | :---: | :---: | :---: | :---: |
| VP for Student Affairs |  |  |  |  |
| Housing and Food Service Revenues | 21,025,108 | 11,145,931 | $(9,879,177)$ | 53\% |
| Housing Transfers | $(2,440,563)$ | $(3,530,450)$ | $(1,089,887)$ | 145\% |
| Total Housing and Food Service Revenues | 18,584,545 | 7,615,481 | $(10,969,064)$ | 41\% |
| Total Housing and Food Service Expenses | 18,584,545 | 7,378,537 | 11,206,008 | 40\% |
| Net Housing and Food Service Revenue/(Expense) | - | 236,944 | 236,944 |  |
| Student Health Center Revenues | 6,745,089 | 6,112,187 | $(632,902)$ | 91\% |
| Student Health Center Expenses | 6,745,089 | 4,960,164 | 1,784,925 | 74\% |
| Net Student Health Center Revenue/(Expense) | - | 1,152,023 | 1,152,023 |  |
| Student Union Revenues | 5,077,748 | 3,088,939 | $(1,988,809)$ | 61\% |
| Student Union Expenses | 5,077,748 | 2,068,833 | 3,008,915 | 41\% |
| Net Student Union Revenue/(Expense) | - | 1,020,106 | 1,020,106 |  |
| Lobo Cash Revenues | 140,549 | 36,141 | $(104,408)$ | 26\% |
| Lobo Cash Expenses | 140,549 | 18,925 | $(121,624)$ | 13\% |
| Net Lobo Cash Revenue/(Expense) | - | 17,216 | 17,216 |  |
| Total VP for Student Affairs Revenues | 30,547,931 | 16,852,748 | $(13,695,183)$ | 55\% |
| Total VP for Student Affairs Expenses | 30,547,931 | 14,426,459 | 16,121,472 | 47\% |
| Net VP for Student Affairs Revenue/(Expense) | - | 2,426,289 | 2,426,289 |  |
| Provost and Other Units |  |  |  |  |
| CE Conference Ctr Revenues | 280,000 | 208,282 | $(71,718)$ | 74\% |
| CE Conference Ctr Transfers | $(83,917)$ | $(8,045)$ | 75,872 | 10\% |
| Total CE Conference Ctr Revenues | 196,083 | 200,237 | 4,154 | 102\% |
| Total CE Conference Ctr Expenses | 196,083 | 174,177 | 21,906 | 89\% |
| Net CE Conference Ctr Revenue/(Expense) | - | 26,060 | 26,060 |  |
| Art Museum Revenues | - | - | - | N/A |
| Art Museum Expenses | - | 504 | (504) | N/A |
| Net Art Museum Revenue/(Expense) | - | (504) | (504) |  |
| Maxwell Museum Revenues | 29,000 | 27,222 | $(1,778)$ | 94\% |
| Maxwell Museum Expenses | 29,250 | 11,743 | 17,507 | 40\% |
| Net Maxwell Museum Revenue/(Expense) | (250) | 15,479 | 15,729 |  |
| Other Revenues | 80,356 | 65,812 | $(14,544)$ | 82\% |
| Other Expenses | 75,000 | 64,475 | 10,525 | 86\% |
| Net Other Revenue/(Expense) | 5,356 | 1,337 | $(4,019)$ |  |
| Total Provost and Other Units Revenues | 305,439 | 293,271 | $(12,168)$ | 96\% |
| Total Provost and Other Units Expenses | 300,333 | 250,899 | 49,434 | 84\% |
| Net Provost and Other Units Revenue/(Expense) | 5,106 | 42,372 | 37,266 |  |
| Auxiliary Totals |  |  |  |  |
| Total Auxiliary \& Concessions Revenues | 61,281,024 | 42,402,775 | $(18,878,249)$ | 69\% |
| Total Auxiliary \& Concessions Expenses | 61,275,918 | 39,032,915 | 22,243,003 | 64\% |
| Net Auxiliary Revenue/(Expense) | 5,106 | 3,369,860 | 3,364,754 |  |
| Net Athletics Revenue/(Expense) | $(1,822,100)$ | 157,690 | 1,979,790 |  |
| Net Auxiliary and Athletics Revenue/(Expense) | $(1,816,994)$ | 3,527,550 | 5,344,544 |  |
| Net Branch Campuses Aux Revenue/(Expense) | $(39,263)$ | 292,627 | 331,890 |  |
| Net All Auxiliary and Athletics Revenue/(Expense) | $(1,856,257)$ | 3,820,177 | 5,676,434 |  |

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline As of March 31, 2010 \& \& \& \& \& \& *Includes Hospital De \& \\
\hline UNM Bond Issue \& Fixed or Variable Rate Issue \& Original Issue Amount \& Outstanding Principal Balance on January 1, 2010 \& Current Fiscal Year Principal Payment due on June 1, 2010 \& Current Fiscal Year Interest Payment due on June 1, 2010 \& Current Year Interest Payment due on December 1, 2010 \& \begin{tabular}{l}
Current Fiscal Year \\
Total Principal \& Interest
\end{tabular} \\
\hline \begin{tabular}{l}
Sub Lien System Imp Revenue Bonds \\
Series 2007 A\&B: Interest Range 4.0\% to 5.95\% \\
Final Maturity Year 2036
\end{tabular} \& Fixed Rate \& \$136,710,000 \& \$136,710,000 \& \$0 \& \$3,386,860 \& \$3,386,860 \& \$6,773,720 \\
\hline \begin{tabular}{l}
Sub Lien System Imp Revenue Bonds \\
Series 2005: Interest Range 3.0\% to 5.0\% \\
Final Maturity Year 2035
\end{tabular} \& Fixed Rate \& \$125,575,000 \& \$123,910,000 \& \$1,785,000 \& \$2,820,710 \& \$2,791,704 \& \$7,397,414 \\
\hline \begin{tabular}{l}
***Hospital Mortgage Revenue Bonds \\
Series 2004: Interest Range 2.0\% to 5.0\% \\
Final Maturity Year 2032
\end{tabular} \& Fixed Rate \& \$192,250,000 \& \$181,225,000 \& \$4,480,000 \& \$4,330,491 \& \$4,277,788 \& \$13,088,279 \\
\hline \begin{tabular}{l}
Sub Lien System Rfdg Revenue Bonds \\
Series 2003 A: Interest Range 2.0\% to 5.25\% \\
Final Maturity Year 2018
\end{tabular} \& Fixed Rate \& \$21,660,000 \& \$14,655,000 \& \$1,990,000 \& \$379,606 \& \$379,606 \& \$2,749,212 \\
\hline \begin{tabular}{l}
Sub Lien System Rfdg Revenue Bonds \\
Series 2003 B\&C: Interest Range 1.35\% to 5.625\% \\
Final Maturity Year 2033
\end{tabular} \& Fixed Rate \& \$11,805,000 \& \$10,525,000 \& \$240,000 \& \$254,584 \& \$249,904 \& \$744,488 \\
\hline Sub Lien Sys Rfdg \& Imp Revenue Bonds Series 2002 A: Interest Range 2.5\% to 5.25\% Final Maturity Year 2032 \& Fixed Rate \& \$58,860,000 \& \$49,325,000 \& \$1,755,000 \& \$1,258,038 \& \$1,214,163 \& \$4,227,201 \\
\hline \begin{tabular}{l}
Sub Lien Sys Rfdg Revenue Bonds \\
Series 2002 B: Synthetic Fixed Int. Rate 3.83\% \\
Final Maturity Year 2026
\end{tabular} \& Variable Rate \& \$25,475,000 \& \$25,275,000 \& \$185,000 \& \$484,016 \& \$480,474 \& \$1,149,490 \\
\hline Sub Lien System Rfdg Revenue Bonds Series 2002 C: Synthetic Fixed Int. Rate 3.94\% Final Maturity Year 2030 \& Variable Rate \& \$37,840,000 \& \$36,840,000 \& \$100,000 \& \$725,748 \& \$725,748 \& \$1,551,496 \\
\hline \begin{tabular}{l}
Sub Lien System Imp Revenue Bonds \\
Series 2001: 1/2 True Variable Rate \\
Series 2001: 1/2 Synthetic Fixed Interest at 4.16\% and \\
Final Maturity Year 2026
\end{tabular} \& Variable Rate
\[
4.19 \%
\] \& \$52,625,000 \& \$42,780,000 \& \$1,760,000 \& \$855,600 \& \$820,400 \& \$3,436,000 \\
\hline \begin{tabular}{l}
Sub Lien System Imp Revenue Bonds \\
Series 2000 A\&B : Interest Range 4.65\% to 6.35\% \\
Final Maturity Year 2029
\end{tabular} \& Fixed Rate \& \$53,231,671 \& \$4,959,685 \& \$1,072,739 \& \$278,814 \& \$278,814 \& \$1,630,367 \\
\hline \begin{tabular}{l}
System Revenue Rfdg Bonds \\
Series 1992 A: Interest Range \(3.25 \%\) to \(6.25 \%\) \\
Final Maturity Year 2021 \\
Grand Total
\end{tabular} \& Fixed Rate \& \begin{tabular}{|c}
\(\$ 36,790,000\) \\
\$752,821,671
\end{tabular} \& \begin{tabular}{|c}
\(\$ 23,810,000\) \\
\$650,014,685
\end{tabular} \& \$1,445,000 \& \$720,063 \& \$720,063 \& \$2,885,126

\$45,632,793 <br>
\hline
\end{tabular}

Note: See attached matrix for source of funds.
*** Source: UNM Hospital - Both UNM Hospital Principal and Interest payments are made on July 1st and January 1st.

## FY10 UNM Debt Service - Source of Funds

Student Fees- Facility
Student Fees - IT
Capitalized Interest
Parking Services
UNM Hospital
Bookstore
Housing \& Dining Services Building R\&R

Real Estate Department Physical Plant Department

Telecommunications
Athletics
Information \& Technology Funds
KNME
Popejoy Hall
MTTC Bldg.
Opto Bldg (CHTM Res Park)
CRTC

## Continuing Education

Equipment R\&R
Golf Course - North \& South HSC *

UNM Development Revenues Interest on Reserve Funds

|  |
| :--- | :--- |

Note: Capitalized Interest is the source of funding for the 2007A\&B bonds through FY2010. Beginning in FY2011, the other sources of funds identified above will be used to service debt associated with the Series 2007A\&B bonds.

* Recent addition - proceeds will be used for various HSC projects.


## University of New Mexico

Instruction and General by Organization Level 3
For the nine month period ended March 31, 2010
Preliminary and Unaudited

| MAINCAMPUS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Organization Level 3 |  | Pooled Revenues | Transfers | Other <br> Revenues | Total Revenues | Faculty Salaries | Staff | Salaries | Student <br> Salaries | Benefits | Other Expenditures | Total Expenditures | Net Revenues/ (Expenditures) | Burn Rate |
| Instruction, Academic and Student Support Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AAC | UNM West and Branch Initiatives | 1,110,711 | $(3,500)$ | 1 | 1,107,212 | 140,041 |  | 167,603 | o | 78,694 | 196,613 | 582,952 | 524,260 | 52.65\% |
| ABA | Provost Administrative Units | 18,661,650 | $(293,895)$ | 176,085 | 18,543,841 | 1,022,020 |  | 2,935,640 | 1,089,193 | 174,091 | 5,712,335 | 10,933,279 | 7,610,562 | 58.96\% |
| ABB | University College | 3,013,787 | 20,939 | 2,292 | 3,037,018 | 1,194,566 |  | 827,520 | 97,928 | 1,782 | 373,768 | 2,495,563 | 541,455 | 82.17\% |
| ABC | School of Public Administration | 848,207 | 23,197 | 0 | 871,404 | 571,354 |  | 80,852 | 81,108 | 5,597 | 62,156 | 801,067 | 70,337 | 91.93\% |
| ABD | VP for Equity \& Inclusion | 1,897,519 | 137,678 | 260 | 2,035,457 | 154,284 |  | 653,281 | 64,548 | 45,118 | 118,254 | 1,035,484 | 999,973 | 50.87\% |
| ABE | VP Division of Enrollment Mgmt | 6,739,446 | $(9,512)$ | 93,672 | 6,823,606 | 110,979 |  | 3,472,278 | 150,582 | 25,000 | 797,269 | 4,556,108 | 2,267,498 | 66.77\% |
| ABG | College of Fine Arts | 10,511,442 | $(167,794)$ | 75,094 | 10,418,742 | 5,026,286 |  | 1,688,760 | 667,800 | 284,086 | 1,018,243 | 8,685,175 | 1,733,568 | 83.36\% |
| ABH | College of Arts Sciences | 51,857,414 | 34,210 | 41,100 | 51,932,725 | 26,541,337 |  | 5,452,134 | 7,435,812 | 1,867,683 | 1,955,028 | 43,251,993 | 8,680,732 | 83.28\% |
| ABI | Anderson Schools of Management | 9,579,843 | $(7,409)$ | 1,019 | 9,503,453 | 5,129,054 |  | 1,116,861 | 456,000 | 265,886 | 614,930 | 7,582,731 | 1,920,722 | 79.79\% |
| ABJ | College of Education | 13,314,404 | $(192,315)$ | 127 | 13,122,216 | 6,733,349 |  | 1,829,438 | 812,322 | 199,012 | 765,895 | 10,340,017 | 2,782,199 | 78.80\% |
| ABK | School of Engineering | 14,126,111 | 61,007 | 40,684 | 14,227,802 | 7,534,640 |  | 1,772,553 | 825,045 | 222,372 | 768,050 | 11,122,659 | 3,105,143 | 78.18\% |
| ABL | School of Law | 8,743,871 | $(93,666)$ | 49,591 | 8,699,796 | 3,577,994 |  | 1,436,461 | 59,917 | 0 | 1,327,113 | 6,401,486 | 2,298,310 | 73.58\% |
| ABM | School of Architecture Planning | 3,281,694 | $(75,500)$ | 48,216 | 3,254,410 | 1,941,331 |  | 370,072 | 147,835 | 18,849 | 313,115 | 2,791,201 | 463,209 | 85.77\% |
| ABN | University Libraries | 13,440,639 | $(99,527)$ | 213,214 | 13,554,325 | 1,697,899 |  | 3,235,302 | 409,545 | 0 | 4,428,542 | 9,771,287 | 3,783,038 | 72.09\% |
| ABO | Continuing Education | 2,671,176 | $(45,029)$ | 88,003 | 2,714,150 | 1,348,153 |  | 1,024,645 | 100,377 | $(205,780)$ | 915,765 | 3,183,160 | $(469,010)$ | 117.28\% |
| ABP | Extended University | 8,968,698 | $(862,895)$ | 22,922 | 8,128,725 | 242,117 |  | 2,161,898 | 153,154 | 284,464 | 642,155 | 3,483,789 | 4,644,936 | 42.86\% |
| ABQ | VP Research \& Economic Development | 94,525 | 72,230 | 0 | 166,755 | 0 |  | 90,193 | 525 | 0 | 30,885 | 121,602 | 45,153 | 72.92\% |
| ACA | VP Student Affairs Administration | 1,470,008 | $(29,522)$ | 11,628 | 1,452,114 | 141,812 |  | 681,235 | 49,840 | 30,000 | 270,374 | 1,173,261 | 278,853 | 80.80\% |
| ACB | VP Student Affairs Indpndint Dept | 48,770 | 0 | 0 | 48,770 | 0 |  | 36,578 | 0 | 0 | 5,698 | 42,276 | 6,494 | 86.68\% |
| ACC | Associate VP Student Services | 1,951,780 | 11,753 | 43,186 | 2,006,719 | 8,970 |  | 986,862 | 117,760 | 37,296 | 313,303 | 1,464,191 | 542,528 | 72.96\% |
| ACD | Associate VP Student Life | 977,265 | 103,025 | 18,812 | 1,099,102 | 4,788 |  | 600,550 | 20,091 | 0 | 185,595 | 811,024 | 288,078 | 73.79\% |
|  | Sub-Total | 173,308,961 | $(1,486,525)$ | 925,906 | 172,748,342 | 63,120,971 |  | 30,620,714 | 12,739,382 | 3,334,151 | 20,815,085 | 130,630,304 | 42,118,039 | 75.62\% |
| University Support Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| AAA | President Admin Indpnt Office | 5,179,096 | $(89,542)$ | 361 | 5,089,915 | 398,581 |  | 2,415,851 | 41,850 | o | 795,155 | 3,651,436 | 1,438,480 | 71.74\% |
| AAB | Information Technology | 316,070 | 264,895 | o | 580,965 | 0 |  | 324,521 | 0 | 0 | 50,468 | 374,989 | 205,976 | 64.55\% |
| ADA | EVP Administration | 1,578,624 | 681,419 | o | 2,260,043 | 0 |  | 362,787 | 10,686 | 0 | 1,526,278 | 1,899,750 | 360,293 | 84.06\% |
| ADB | EVP Administration Independent Offices | 8,019,926 | 583,909 | 930,350 | 9,534,185 | O |  | 3,648,131 | 46,857 | 0 | 295,462 | 3,990,449 | 5,543,736 | 41.85\% |
| ADD | Controller | 7,611,168 | 0 | 673,066 | 8,284,233 | 0 |  | 5,912,742 | 83,005 | o | 716,036 | 6,711,783 | 1,572,451 | 81.02\% |
| ADF | Human Resources | 1,834,160 | 109 | 205,560 | 2,039,829 | 0 |  | 1,202,403 | 7,395 | 0 | 288,347 | 1,498,145 | 541,684 | 73.44\% |
| ADG | VP Institutional Support Services | 37,845,128 | 1,434,307 | $(17,356)$ | 39,262,079 | 0 |  | 7,813,429 | 31,475 | 2,410,012 | 15,651,943 | 25,906,859 | 13,355,219 | 65.98\% |
| ADI | Govemment \& Community Relations | 165,971 | 575 | 0 | 166,546 | 0 |  | 125,807 | 2,630 | 0 | 629 | 129,065 | 37,481 | 77.50\% |
| AEA | VP Institutional Advancement | 1,693,439 | $(94,803)$ | 3,755,372 | 5,354,008 | 0 |  | 878,896 | 37,924 | 0 | 203,699 | 1,120,519 | 4,233,489 | 20.93\% |
|  | Sub-Total | 64,243,582 | 2,780,869 | 5,547,353 | 72,571,804 | 398,581 |  | 22,684,566 | 261,821 | 2,410,012 | 19,528,016 | 45,282,996 | 27,288,808 | 62.40\% |
|  | Non-Operational Monitoring Activity | $(20,291,668)$ | $(35,241,666)$ | 6,380,197 | (49,153,137) | 0 |  | 0 | 0 | 0 | $(104,706)$ | $(104,706)$ | $(49,048,431)$ |  |
|  | Fringe Benefit Pool | 45,566,050 | $(153,951)$ | 0 | 45,412,099 | 62,576 |  | 0 | 0 | 33,065,455 | 31,331 | 33,159,361 | 12,252,737 |  |
| Sub-Total |  | 25,274,382 | $(35,395,617)$ | 6,380,197 | $(3,741,038)$ | 62,576 |  | 0 | 0 | 33,065,455 | $(73,375)$ | 33,054,656 | $(36,795,694)$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTA | MAIN CAMPUS | 262,826,925 | $(34,101,273)$ | 12,853,455 | 241,579,108 | 63,582,127 |  | 53,305,280 | 13,001,203 | 38,809,618 | 40,269,726 | 208,967,955 | 32,611,153 |  |

Instruction and General by Organization Level 3
For the nine month period ended March 31, 2010
Preliminary and Unaudited

## INTERCOLEGIATE ATHETICS

| Organization Level 3 | Pooled Revenues | Transfers | Other Revenues | Total Revenues |
| :---: | :---: | :---: | :---: | :---: |
| ADC Intercollegiate Athletics | 800,053 | 105,000 | 919 | 905,972 |
| TOTAL ATHLETICS | 800,053 | 105,000 | 919 | 905,972 |


| Faculty Salaries | Staff | Salaries | Student Salaries | Benefits |  | Other Expenditures | Total Expenditures | Net Revenues/ (Expenditures) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0 | 329,066 | 3,147 |  | 0 | 327,944 | 660,156 | 245,816 |
|  | 0 | 329,066 | 3,147 |  | 0 | 327,944 | 660,156 | 245,816 |


| Burn Rate |
| ---: |
| $72.87 \%$ |
| $\mathbf{7 2 . 8 7 \%}$ |



| 3,784,756 | 2,649,212 | 100,443 | 22,094 | 1,851,158 | 8,407,663 | 1,080,809 | 88.61\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 864,192 | 715,582 | 15,000 | 9,149 | 366,288 | 1,970,212 | 145,381 | 93.13\% |
| 1,406,162 | 1,034,307 | 51,234 | 32,214 | 843,105 | 3,367,021 | 309,171 | 91.59\% |
| 1,808,079 | 1,754,409 | 118,034 | 8,336 | 1,078,837 | 4,767,696 | 201,411 | 95.95\% |
| 7,863,190 | 6,153,510 | 284,711 | 71,793 | 4,139,388 | 18,512,592 | 1,736,772 | 91.42\% |
| 0 | 0 | 0 | 3,874,915 | 0 | 3,874,915 | 1,876,571 | 67.37\% |
| 0 | 0 | 0 | 3,874,915 | 0 | 3,874,915 | 1,876,571 | 67.37\% |
| 7,863,190 | 6,153,510 | 284,711 | 3,946,708 | 4,139,388 | 22,387,507 | 3,613,343 | 86.10\% |

HEALTHSCIENCES CENTER


| Faculty Salaries | Staff | Salaries | Student Salaries | Benefits | Other Expenditures | Total Expenditures |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 683,041 |  | 6,140,831 | 18,336 | 0 | 4,107,871 | 10,950,080 |
| 766,557 |  | 1,678,594 | 32,275 |  | 1,333,808 | 3,811,235 |
| 19,026,182 |  | 9,945,970 | 558,987 | 24,758 | 1,606,267 | 31,162,164 |
| 3,169,120 |  | 984,223 | 63,820 | 21,732 | 274,403 | 4,513,298 |
| 2,805,042 |  | 723,208 | 202,512 |  | 419,769 | 4,150,531 |
| 26,449,943 |  | 19,472,827 | 875,931 | 46,490 | 7,742,118 | 54,587,309 |
|  |  |  |  |  | 546,179 | 546,179 |
|  |  | 113,194 |  | 12,830,190 | 46,769 | 12,990,153 |
| 0 |  | 113,194 | 0 | 12,830,190 | 592,948 | 13,536,332 |
| 26,449,943 |  | 19,586,021 | 875,931 | 12,876,680 | 8,335,066 | 68,123,641 |
| 97,895,260 |  | 79,373,876 | 14,164,992 | 55,633,007 | 53,072,124 | 300,139,260 |


| Net Revenues/ (Expenditures) | Burn Rate |
| :---: | :---: |
| 3,574,713 | 75.39\% |
| 1,522,620 | 71.45\% |
| 12,385,012 | 71.56\% |
| 1,874,737 | 70.65\% |
| 1,609,831 | 72.05\% |
| 20,966,914 | 72.25\% |
| $(20,756,958)$ |  |
| 7,534,599 |  |
| (13,222,360) |  |
| 7,744,555 |  |
| 44,214,866 |  |


| Organization Level 3 | YTDFaculty Compensation | YTD Staff Compensation | $\begin{gathered} \text { Ga Ta RaPa } \\ \text { Salaries } \\ \hline \end{gathered}$ | Housestaff Salaries | Student <br> Employment | Workstudy | YTD Student Compensation | YID Total Compensation | \% of YTD Total | Full Year <br> Compensation Original <br> Budget | Benchmark (75\%) YTD Total Compensation to Total Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Instruction, Academic and Student Support Services (Main \& Branches) |  |  |  |  |  |  |  |  |  |  |  |
| Anderson Schools of Management ASM | 5,378,637 | 1,198,377 | 397,759 |  | 103,561 | 1,496 | 502,816 | 7,079,830 | 3.90\% | 9,811,086 | 72.16\% |
| Assoc. VP Student Life (ACD) | 6,738 | 4,273,539 | 48,488 | - | 884,118 | 57,229 | 989,835 | 5,270,112 | 2.90\% | 7,550,509 | 69.80\% |
| Associate VP Student Services | 12,743 | 1,482,056 | 35,901 | 10,455 | 417,795 | 29,956 | 494,108 | 1,988,906 | 1.09\% | 2,747,619 | 72.39\% |
| College of Ats Sciences AS | 27,092,999 | 6,590,007 | 7,384,688 | 144,848 | 300,020 | 95,944 | 7,925,500 | 41,608,506 | 22.90\% | 52,795,281 | 78.81\% |
| College of Education COE | 6,759,740 | 2,285,860 | 776,152 | 32,130 | 167,744 | 14,489 | 990,515 | 10,036,114 | 5.52\% | 13,646,210 | 73.55\% |
| College of Fine Arts CFA | 5,17,314 | 1,754,673 | 565,393 | - | 140,221 | 41,093 | 746,706 | 7,678,693 | 4.23\% | 9,871,827 | 77.78\% |
| Continuing Education Cont Ed | 1,37,408 | 1,145,830 | 18,465 |  | 79,756 | 2,155 | 100,377 | 2,623,615 | 1.44\% | 3,222,667 | 81.41\% |
| Extended University Ext Univ | 242,117 | 2,161,898 | - |  | 120,284 | 32,870 | 153,154 | 2,557,170 | 1.41\% | 3,360,950 | 76.08\% |
| Gallup Branch | 3,802,756 | 2,712,248 |  | - | 35,547 | 69,626 | 105,172 | 6,620,176 | 3.64\% | 9,126,339 | 72.54\% |
| LosAamos Branch | 870,692 | 770,108 | 4,390 |  | 1,400 | 10,442 | 16,232 | 1,657,032 | 0.91\% | 2,206,860 | 75.09\% |
| Provost Administrative Units | 1,065,777 | 4,518,097 | 927,018 | 2,250 | 338,823 | 75,476 | 1,343,568 | 6,927,441 | 3.81\% | 10,003,133 | 69.25\% |
| School of Architecture Planning | 2,001,114 | 407,827 | 123,753 | - | 43,975 | 6,553 | 174,281 | 2,583,222 | 1.42\% | 3,158,402 | 81.79\% |
| School of Engineering | 8,069,558 | 1,918,883 | 879,486 | 50,000 | 294,792 | 8,462 | 1,232,741 | 11,221,182 | 6.18\% | 14,294,114 | 78.50\% |
| Schoo of Law LAW | 3,840,990 | 2,310,629 | 600 | - | 74,148 | 36,551 | 111,299 | 6,262,918 | 3.45\% | 9,282,648 | 67.47\% |
| School of Public Administration | 571,727 | 80,852 | 78,379 | - | 1,254 | 3,589 | 83,222 | 735,801 | 0.41\% | 905,144 | 81.29\% |
| Taos Branch | 1,413,539 | 1,139,591 | 400 | - | 24,630 | 37,797 | 62,828 | 2,615,958 | 1.44\% | 3,148,764 | 83.08\% |
| University College UC | 1,257,766 | 829,075 | 83,955 | - | 13,023 | 12,936 | 109,914 | 2,196,754 | 1.21\% | 3,010,709 | 72.96\% |
| University Libraies | 2,214,901 | 3,284,498 | 238,261 | - | 313,045 | 103,752 | 655,057 | 6,154,456 | 3.39\% | 8,674,181 | 70.95\% |
| UNM West and Branch Initiatives | 140,041 | 167,603 |  | - |  |  |  | 307,644 | 0.17\% | 596,027 | 51.62\% |
| Valencia County Branch | 1,808,079 | 1,928,598 | 11,860 |  | 77,480 | 45,198 | 134,538 | 3,871,214 | 2.13\% | 5,387,611 | 71.85\% |
| VP Division of Enrollment Mgm | 110,979 | 3,529,437 | 8,108 | - | 225,570 | 58,023 | 291,700 | 3,932,116 | 2.16\% | 5,663,117 | 69.43\% |
| VP for Equity \& Indusion | 154,284 | 734,031 | 46,986 | 2,250 | 57,634 | 14,458 | 121,328 | 1,009,643 | 0.56\% | 1,518,191 | 66.50\% |
| VP Resrch \& Econ Devipmt | 1,099,490 | 2,597,434 | 139,250 | 11,288 | 149,640 | 6,683 | 306,860 | 4,003,785 | 2.20\% | 5,792,603 | 69.12\% |
| VP Student Affairs Administratior | 142,862 | 686,983 | 23,935 | 5,402 | 31,047 | 3,951 | 64,335 | 894,180 | 0.49\%\% | 1,261,366 | 70.89\% |
| VP Student Affairs Indpnont Dept IC | 72,396 | 2,680,851 |  |  | 209,367 | 4,403 | 213,771 | 2,967,017 | 1.63\% | 4,075,125 | 72.81\% |
| Sub-Total Instruction, Acaderic and Student Support Services (Main \& Branches) | 74,684,647 | 51,188,984 | 111,793,225 | 258,623 | 4,104,872 | 73,134 | 16,929,855 | 142,803,486 | 78.61\% | 191,110,483 | 74.72\% |
| University Support Services (Main \& Branches) |  |  |  |  |  |  |  |  |  |  |  |
| Controller | - | 6,571,333 | - | - | 76,959 | 17,139 | 94,098 | 6,665,430 | 3.67\% | 9,346,861 | 71.31\% |
| EVP Admin Independent Offices |  | 3,648,131 | - |  | 40,223 | 6,634 | 46,857 | 3,694,987 | 2.03\% | 5,523,874 | 66.89\% |
| EVP Administration | 62,576 | 519,130 | - | - | 10,686 | - | 10,686 | 592,391 | 0.33\% | 795,706 | 74.45\% |
| Govermment \& Cormunity Relations |  | 133,428 | - | - | 9,859 | - | 9,859 | 143,287 | 0.08\% | 173,528 | 82.57\% |
| Human Resources HR |  | 1,202,403 | - | - | 4,611 | 2,784 | 7,395 | 1,209,798 | 0.67\% | 1,747,260 | 69.24\% |
| Information Technology Services | - | 324,521 | - | - | - | - |  | 324,521 | 0.18\% | 394,560 | 82.25\% |
| President Admin Indpnt Office | 398,581 | 2,427,003 | - | - | 34,759 | 7,091 | 41,850 | 2,867,433 | 1.58\% | 4,130,989 | 69.41\% |
| VP Institutional Adv College |  | 878,896 | - |  | 33,755 | 4,169 | 37,924 | 916,820 | 0.50\% | 1,351,068 | 67.86\% |
| VP Institutional Support Services | 2,900 | 13,633,998 | - | - | 599,992 | 9,849 | 609,841 | 14,246,738 | 7.84\% | 20,241,528 | 70.38\% |
| Sub-Total University Support Services (Main \& Branches) | 464,057 | 29,338,841 | - | - | 810,843 | 47,665 | 858,509 | 30,661,406 | 16.88\% | 43,705,374 | 70.15\% |
| Intercollegiate Athletics |  |  |  |  |  |  |  |  |  |  |  |
| 1 Intercollegiate Athletics | 30,761 | 7,925,717 | 120,203 | - | 114,703 | 10,205 | 245,112 | 8,201,590 | 4.51\% | 9,157,014 | 89.57\% |
| Sub-Total Intercollegiate Athletics | 30,761 | 7,925,717 | 120,203 | - | 114,703 | 10,205 | 245,112 | 8,201,590 | 4.51\% | 9,157,014 | 89.5\%\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL Compensation (Main, Branches and Athletics) | 75,179,464 | 88,453,542 | 11,913,428 | 258,623 | 5,030,419 | 831,005 | 18,033,475 | 181,666,481 | 100.00\% | 243,972,871 | 74.46\% |


| Organization Level 3 | YTD Faculty Compensation | YID Staff Compensation | GaTaPaPa Salaries | Housestaff Salaries | Student Employment | Workstudy | YTD Student Compensation | YID Total Compensation | $\begin{aligned} & \text { \% of YTD } \\ & \text { Total } \end{aligned}$ | Full Year Compensation Original Budget | Benchmark (75\%) YTD Total Compensation to Total Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Health Sciences Center |  |  |  |  |  |  |  |  |  |  |  |
| College of Nursing | 3,174,494 | 1,017,199 | 48,193 |  | 20,801 | 1,992 | 70,987 | 4,262,679 | 2.54\% | 5,951,066 | 71.63\% |
| College of Pharmacy | 3,057,580 | 1,724,883 | 196,984 | 65,209 | 26,627 | 2,568 | 291,389 | 5,073,851 | 3.02\% | 7,408,437 | 68.49\% |
| HS Library and Informatics Center | 767,872 | 1,950,098 |  |  | 32,524 | 1,577 | 34,101 | 2,752,071 | 1.64\% | 3,932,409 | 69.98\% |
| School of Medicine | 88,575,907 | 37,726,178 | 716,221 | 20,307,068 | 470,439 | 33,790 | 21,527,517 | 147,829,602 | 88.10\% | 191,587,154 | 7.16\% |
| VP HSC Administration | 1,025,336 | 6,816,731 | 8,030 | 7,859 | 26,707 | 856 | 43,452 | 7,885,519 | 4.70\% | 10,719,938 | 73.56\% |
| Sub-Total Health Sciences Center | 96,601,188 | 49,235,089 | 969,429 | 20,380,136 | 57,097 | 40,783 | 21,967,446 | 167,803,723 | 100.00\% | 229,599,004 | 76.41\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Sponsored Programs | 24,200,756 | 30,722,719 | 10,579,449 | 3,861,589 | 1,899,348 | 2,702,132 | 19,042,517 | 73,965,993 |  | 75,719,634 |  |
| TOTAL Compensation (Main, Branches, Athletics, HSC and Sponsored Programs) | 195,981,409 | 168,411,350 | 23,462,306 | 24,500,348 | 7,506,865 | 3,533,920 | 59,043,438 | 423,436,196 |  | 539,291,509 |  |

