PNM Prosperity Solar PV Field. A world first...

Cloudshine 6 2021

"Enabling Solar Now."

Anthony Menicucci PhD, (Dr. A); amen@unm.edu; https://armatech.us/ 20210409 ©

Cloudshine an ArmaTech LLC Company Energy Storage



"The Solar revolution will not be, and has never been, a solar

revolution.

It has been, and will be, an

Energy Storage Revolution."

Anthony Menicucci Ph.D. (Dr. A.) 2017

What are the problems with Solar integration?

Clouds & Batteries...





OFF

OFF

Anthony Menicucci PhD. (Dr. A); amen@unm.edu; https://armatech.us/ 20210409

Large Batteries are Expensive Smoothing Energy Storage is <u>Cost-Effective</u> (20 min. or less)



Anthony Menicucci; PhD. (Dr. A); amen@unm.edu; https://armatech.us/ 20210409

Isn't there a better way?



Benefits were validated by our

customer feedback:

- 1.33% & 27% Power & Energy Reduction (cost effective)
- 2. Utilities will be able to meet their Renewable Portfolio Standards (RPS) legislation.
- Meets California <u>mandated</u> energy storage laws.
 Integrates with <u>current</u> Natural Gas & Battery infrastructure.







27% Smaller Flywheel Capacity W. SIMF

Prototype STTR NSF 16-555; Proven Fielded Trials, 75+ hrs. 2X Patents issued



Forecasting Competitors

- Indirect observation with Satellites, LIDAR and Radar. (20-30 min. too slow)
- Weather forecasts are used for day-ahead predictions. (way too slow)
- No cost effective smoothing solution exists, as *"plug and play"*





Older technology competitors with indirect observation.

ARM



Cloudshine[®]utilizes state of the art sensors to generate crisp images and an AI that learns solar fields and predicts irradiance accurately, in less than 10 minutes.

Forecasting

Cloudshine predicts these occlusion events within 10 minutes at the PV field



USPTO: US9921339, US10345486

Cloudshine

Forecasting

Cloudshine predicts these occlusion events within 10 minutes at the PV field

US9921339, US10345486

Cloudshine

Forecasting

Cloudshine[®] predicts these occlusion events within 10 minutes at the PV field

US9921339, ...so utilities can prepare US10345486 a response, proactively.

Forecasting

Cloudshine predicts these occlusion events within 10 minutes at the PV field

Cloudshine[™]

US9921339, ...so utilities can prepare US10345486 a response, proactively.

Utilize

energy

storage.

Flywheel Components

- Fast acting, High Power, Low Energy -> Perfect for smoothing
- Batteries are too SLOW
- MASSIVE resurgence in Flywheel Companies
- Natural Partner to PV smoothing technology















- Approximately 400,000 Distribute PV Farms in California
- \$500B market in California

Other Resources

alitornia

Bill Information

Bill Information >> Bill Search >> Text

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California Law

LEGISLATIVE INFORMATION

Publications

Text Votes History Bill Analysis Today's Law As Amended O Compare Versions Status Comments To Author

AB-1720 Energy: long-duration energy storage: procurement. (2019-2020)

California is mandating legislation that this product addresses...

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CALIFORNIA LEGISLATURE-2

Introduced by Assen



February 22, 2019

For Immediate Release: March 15, 2021



TIMELINE for cost effective solar PV Energy Smoothing Solution with Solar I	Irradiance Micro	-Forecasting	
Go Date (Start)			
YEAR 0 YEAR 1	YEAR 2	YEAR 3	YEAR 4
J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J	JASOND	JFMAMJJASOND	J F M A M J J A S O N D
NSF STTR Completed at UNM 250 K. PhD: Phase I			
Component Selection & Laboratory			
Phase II Testing; 230K, MVP 1			
Develop relationship with Flywheel			
Deploy MVP 2; Gat	ther Data, 5-10X		
Phase III; system deployed	across US, 700K		
partner with other Universit	ties for test on site	↓	
		Algorithm Refinment with test data	
		MVP 3 re-deploy	
Supply shortages due to the 2020 lockdown		Integration with Flywheel company	
could be a problem for timelines		Test total system at SNL; 1.9 M	
		Marketing and Lobbying ma	unly in California; 300K
			3-5M On site testing at PV field
		start early	Integrated with Flywheel, deploy
			Proof of concept ready for sales
			Pre-sales

Phases of Investment: II: 270K; III: 700K; IV: 2.2M; V: 3-5M;

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Revenue & Distribution

- Manufacturing secured with local Albuquerque vendors. (completed)
- Direct Leases from factory.
- Work with Flywheel Company to deploy services and updates.
- Possible Licensing of manufacturing, (not required.)
- Established ArmaTech LLC, 2019



Prof. Anthony Menicucci Founder



Cloudshine[®]

Prof. Andrea Mammoli Co-Inventor/Advisor



Cloudshine[™] New Hire

New Hire:



Prof. Thomas Caudell Co-Inventor/Advisor

New Hires Technical, 2-3X: UNM engineer interns to FTE



