

# Housing Prices, Pollution, and Trends in the Value of a Statistical Life

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# Summary

1. The Value of a Statistical Life (VSL)
2. Portney's Approach
3. Gregor's Study
4. Portney's VSL for Allegheny County
5. Smith & Huang's Meta-Study
6. iHAPSS MROD Data
7. VSL for Multiple Cities
8. Geographical variations in VSL
9. Conclusion

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Historical approaches  
and ranges of values

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Slightly more modern,  
multi-city MWTP

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## Portney's Approach – MWTP Data

Unpublished 1972 Pennsylvania State University  
Ph. D. dissertation by Robert L. Spore

Gives

$$\frac{dV}{dQ}$$

where

$V$  = home sale price

$Q$  = level of pollution (dust or  $\text{SO}_2$ )

Portney infers  $dV/dQ$  of \$59\* per  $\mu\text{g}/\text{m}^3$  TSP

15% change in dustfall → 15% change in TSP → 18  $\mu\text{g}/\text{m}^3$  change in TSP

# Portney's Approach – MROD Data

EPA report by John Gregor (1977)

Gregor says there are three ways to get MROD data:

- Experiment
- Episodic studies
- Epidemiological studies

Are there increases in death due to pollution-related causes when the level of pollution increases?

## Dependent Variables

Cardio/respiratory deaths  
Other deaths  
Total deaths

## Independent Variables

Education (proxy for income, insurance)  
Population density  
Temperature  
Precipitation  
TSP  
SO<sub>2</sub>

# Gregor's Study

Data from 1968-1972

By race, sex and age group

9% non-White in Allegheny County

| 1970 Census            | Population | % non-White |
|------------------------|------------|-------------|
| Pittsburgh             | 520,117    | 20.7%       |
| Allegheny County       | 1,605,016  |             |
| - county overall       |            | 9.3%        |
| - excluding Pittsburgh |            | 3.8%        |

| 2000 Census            | Population | % non-White |
|------------------------|------------|-------------|
| Pittsburgh             | 334,563    | 32.4%       |
| Allegheny County       | 1,281,666  |             |
| - county overall       |            | 15.7%       |
| - excluding Pittsburgh |            | 9.8%        |

## Gregor's Results

| White Population Only | Sex    | Deaths per 100,000 per $\mu\text{g}/\text{m}^3$ per annum |
|-----------------------|--------|---|
| Under 45              | Male   | 0.500   |
|                       | Female | 0.349   |
| 45 – 64               | Male   | 4.014   |
|                       | Female | 1.570   |
| 65 and over           | Male   | 10.291  |
|                       | Female | 9.541   |

For a household consisting of a 40-year-old couple with one male child

$$MROD_{household} = \frac{0.500 + 0.349 + 0.500}{100,000} = 1.349 \times 10^{-5}$$

## Portney's Results

Household MWTP is the annual cost of  $dV/dQ$ . Portney assumed a 10% interest rate, so

$$MWTP = \rho \frac{dV}{dQ} = 0.10 * \$59 = \$5.90$$

Thus, for a household consisting of a 40-year-old couple with one male child

$$VSL_{household} = \frac{MWTP}{MROD_{household}} = \frac{\$5.90}{1.349 \times 10^{-5}} = \$437k$$

Note that, for a household consisting of a single 40-year-old male

$$VSL_{male < 45} = \frac{MWTP}{MROD_{male < 45}} = \frac{\$5.90}{0.500 \times 10^{-5}} = \$1.18M$$

## Gregor's Results Revisited

| White Population Only | Sex    | Deaths per 100,000 per $\mu\text{g}/\text{m}^3$ per annum | % Population |
|-----------------------|--------|---|--------------|
| Under 45              | Male   | 0.500   | 31.66%       |
|                       | Female | 0.349   | 32.81%       |
| 45 – 64               | Male   | 4.014   | 11.76%       |
|                       | Female | 1.570   | 13.06%       |
| 65 and over           | Male   | 10.291  | 4.48%        |
|                       | Female | 9.541   | 6.22%        |

Weighted average = 2.000 deaths per 100,000 per  $\mu\text{g}/\text{m}^3$  per annum

$$VSL_{random} = \frac{\$5.90}{2.000 \times 10^{-5}} = \$295\text{k}$$

# Smith-Huang Meta-Study

37 hedonic housing studies between 1964 and 1978 yielding  $dV/dQ$ . Developed an econometric model of  $dV/dQ$  with independent variables:

- TSP
- Income
- Vacancy
- # of neighborhood characteristics in hedonic model
- # of air pollution variables in hedonic model
- Actual price flag
- Linear model flag
- Semilog model flag
- Log-linear model flag
- OLS estimator flag
- Census 1960 vs. Census 1970
- Year
- Unpublished flag
- Inverse mills ratio

Meta-model: MWTP for Pittsburgh \$124.50 per  $\mu\text{g}/\text{m}^3$

# iHAPPS MROD Data – Background

TSP and daily mortality in Philadelphia – Joel Schwartz & Douglas Dockery, 1992.

## Health Effects Institute

PEEP (Particle Epidemiology Evaluation Project) – Jon Samet and Scott Zegler, 1994 - 1997. Philadelphia.

NMMAPS (National Morbidity, Mortality, and Air Pollution Study) – 1996 - 2000. 20, then 90 cities.

- co-pollutant correlation (*TSP, SO<sub>2</sub>, O<sub>3</sub>*)
  - measurement error
  - exposure error
  - mortality displacement
  - TSP → PM10 (*14 cities*)
- } *Time-series issues*

Joined by Schwartz, Dockery, and Francesca Dominici

## iHAPPS MROD Data

NMMAPS grew into iHAPSS - the Internet-based Health and Air Pollution Surveillance System, which was funded by HEI and hosted at Johns Hopkins

Eventually included the 100 largest US cities.

Log-linear model of mortality as a function of DOW, time, temp over multiple time-scales, humidity over multiple time scales, age, with multiple time-scale smoothing.

For Pittsburgh:

$$\begin{aligned} MROD &= 0.2189/100 \times \frac{746}{100,000} = 1.633 \times 10^{-7} \text{ per } \mu\text{g}/\text{m}^3 \text{ PM}_{10} \\ &= 0.60 \times 1.633 \times 10^{-7} = 9.80 \times 10^{-8} \text{ per } \mu\text{g}/\text{m}^3 \text{ TSP} \end{aligned}$$

# Smith-Huang Meta-Study

18 studies over 9 metropolitan areas for which there are iHAPSS data:

Boston, Chicago, Kansas City, Los Angeles, Milwaukee, New York, San Francisco, St Louis, and Washington

## 4 Composite studies

**Brookshire et al (1979)** Los Angeles and Orange counties

**Palmquist (1982)** Minneapolis, Houston, Dallas, San Francisco, Miami, Los Angeles, Portland, Chicago, Philadelphia, Atlanta, Anaheim, Washington, Cincinnati, San Bernardino, Indianapolis, St. Louis, Baltimore, Detroit, Denver, Tacoma

**Palmquist (1983)** Chicago, Los Angeles, Philadelphia, San Bernardino, Portland, Denver, Detroit, Dallas, Washington, Indianapolis

**Palmquist (1984)** Miami, Houston, Atlanta, Denver, Seattle, Louisville, Oklahoma City

# The Value of a Statistical Life (VSL)

*Present value of  
lifetime earnings*

**\$1.94M**



# The Value of a Statistical Life (VSL)

Present value of  
lifetime earnings

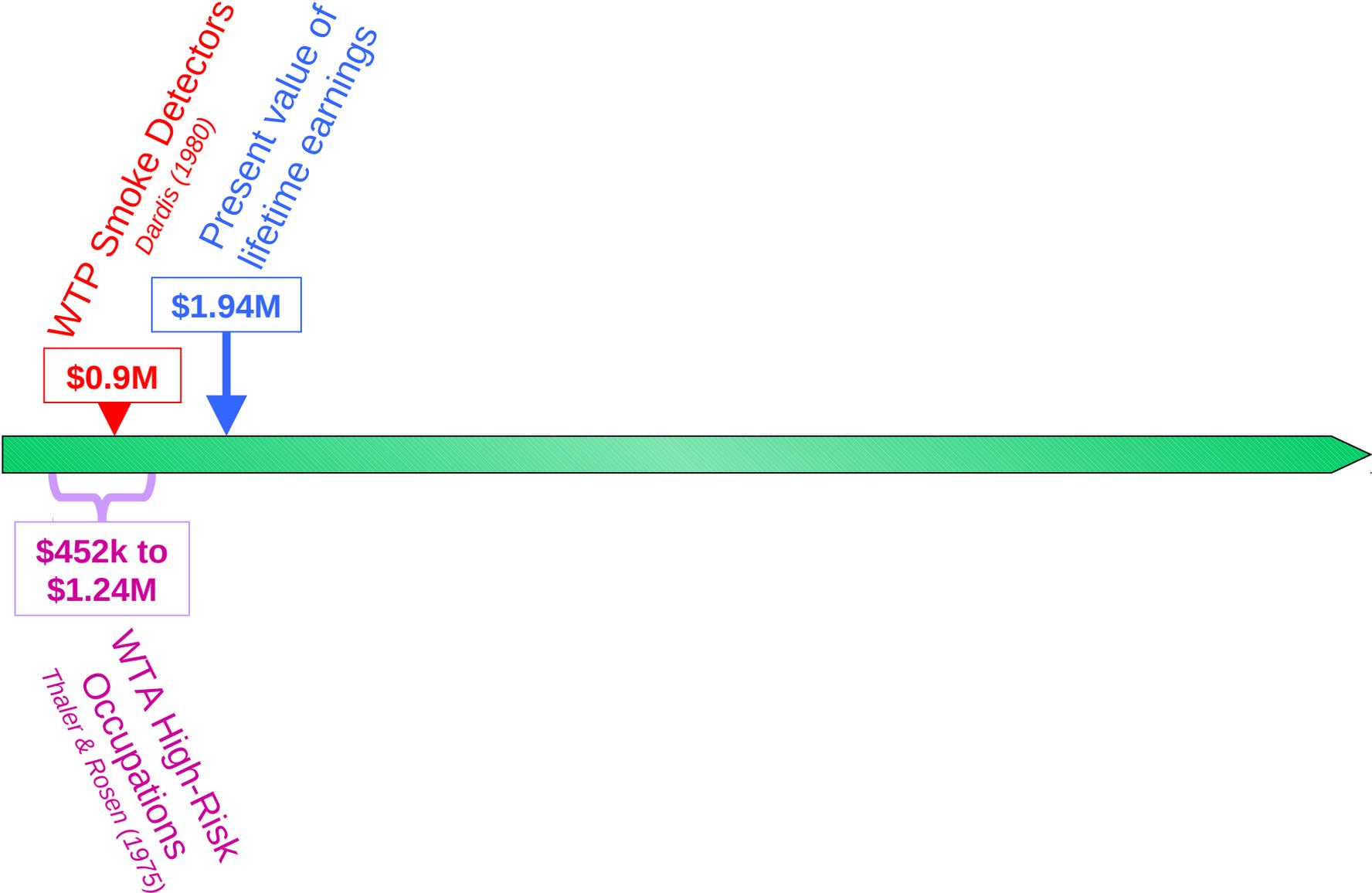
\$1.94M



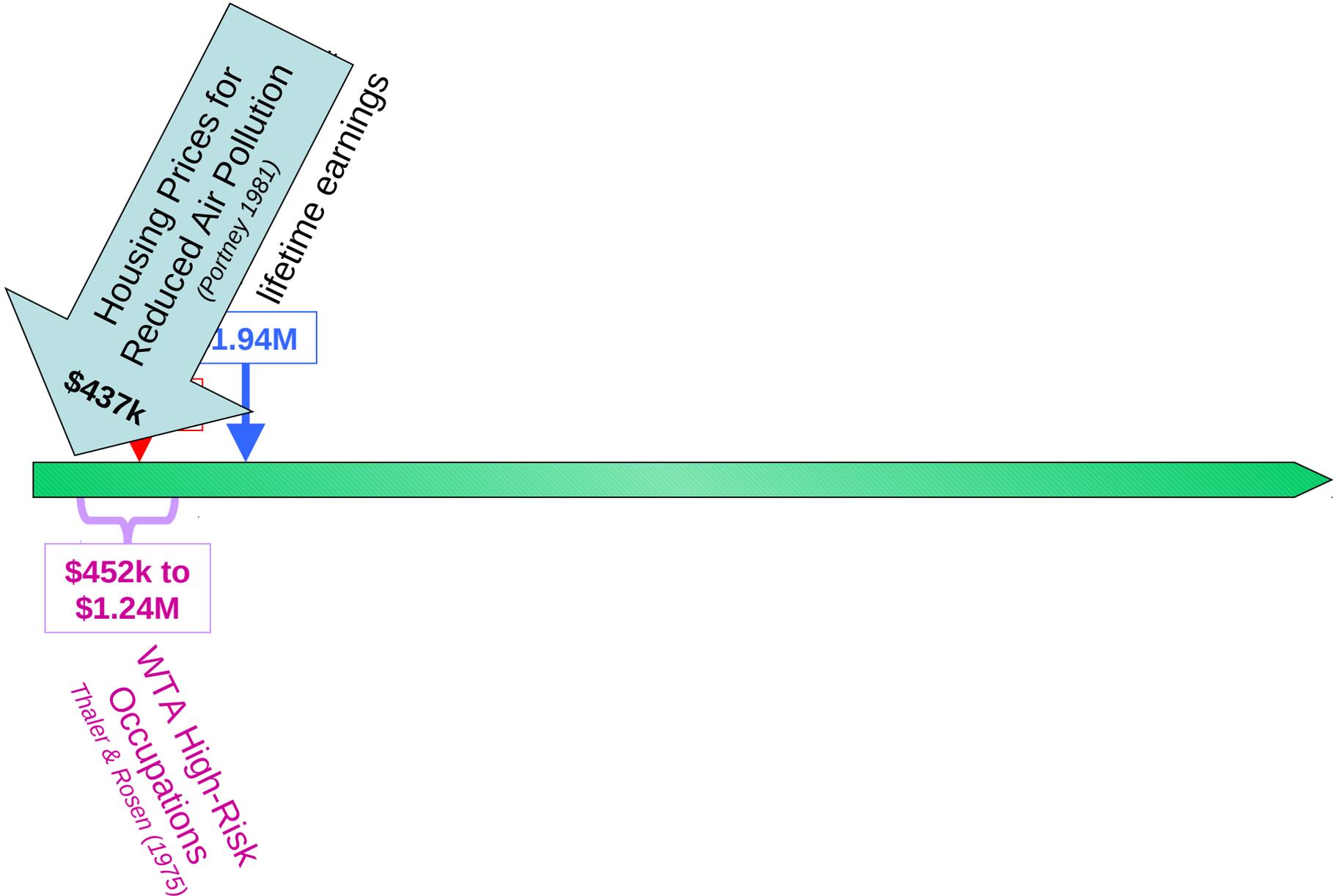
\$452k to  
\$1.24M

WTA High-Risk  
Occupations  
Thaler & Rosen (1975)

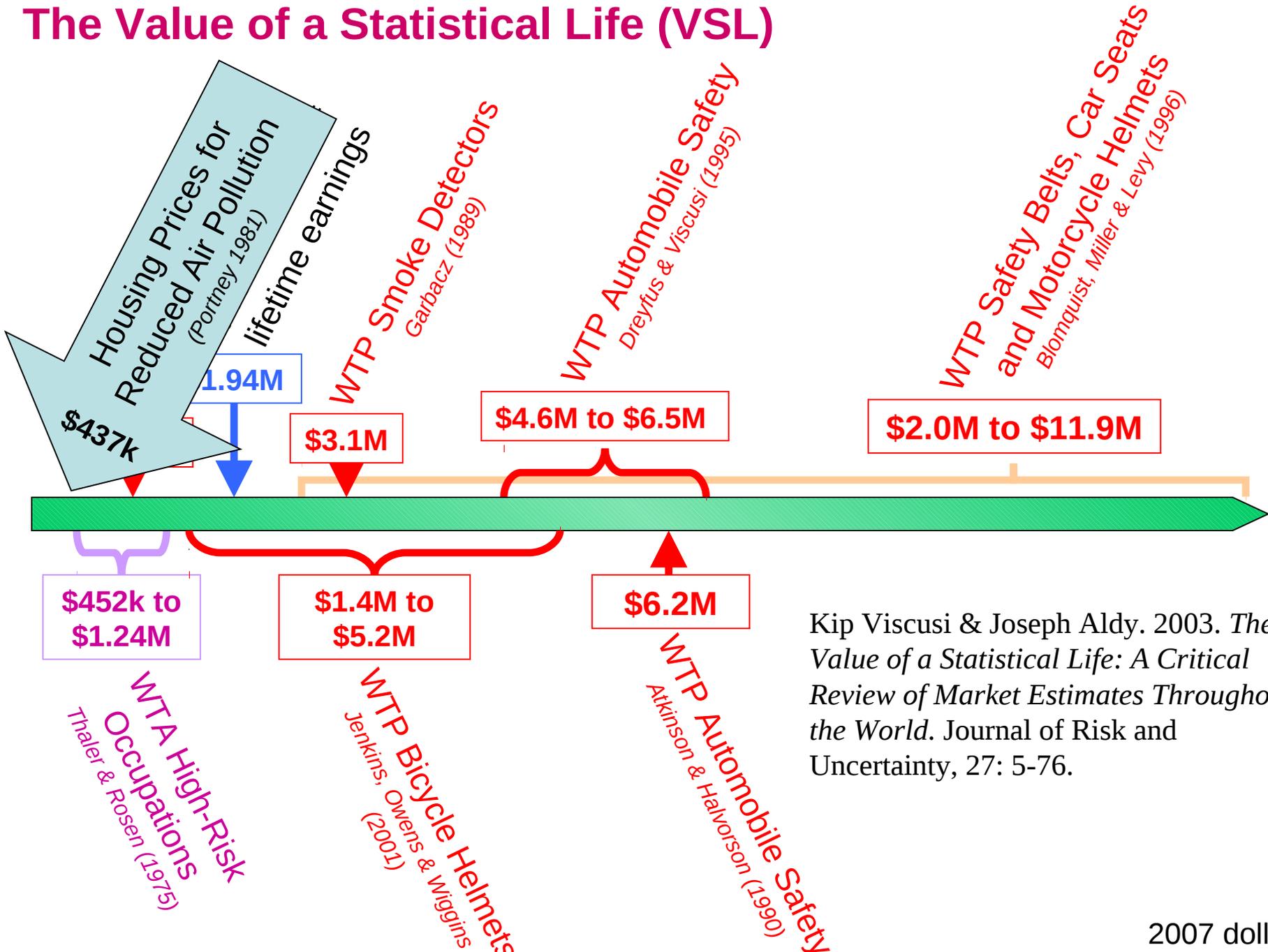
# The Value of a Statistical Life (VSL)



# The Value of a Statistical Life (VSL)



# The Value of a Statistical Life (VSL)

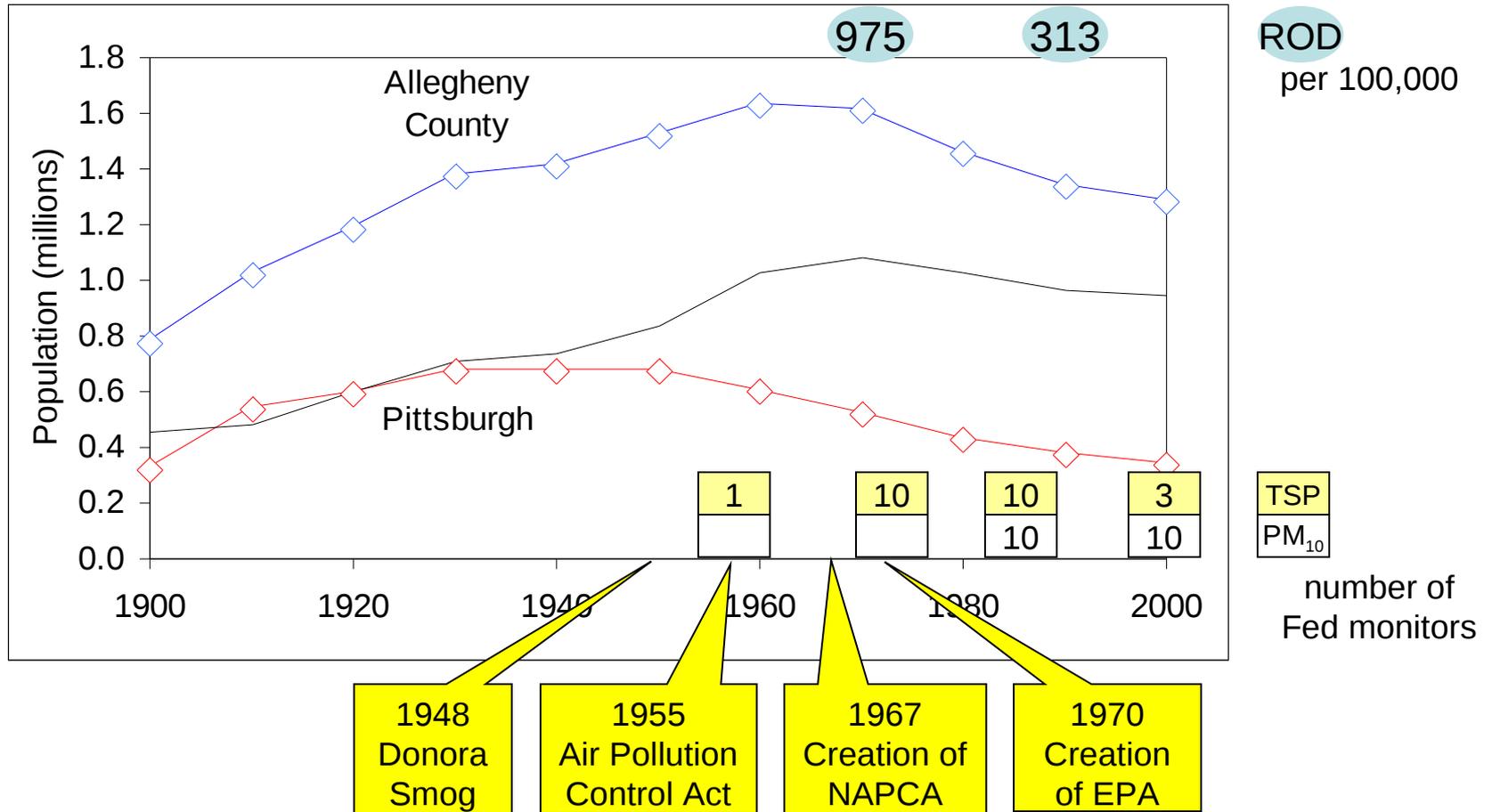


Kip Viscusi & Joseph Aldy. 2003. *The Value of a Statistical Life: A Critical Review of Market Estimates Throughout the World*. *Journal of Risk and Uncertainty*, 27: 5-76.

# Portney's Approach – Historical Context

1930 -1970 Flight to the suburbs

1970 -2008 Flight from the Rust Belt



Paul R. Portney, 1981, *Housing prices, health effect and valuing reductions in risk of death*. JEEM 8(72)

## Portney's Approach

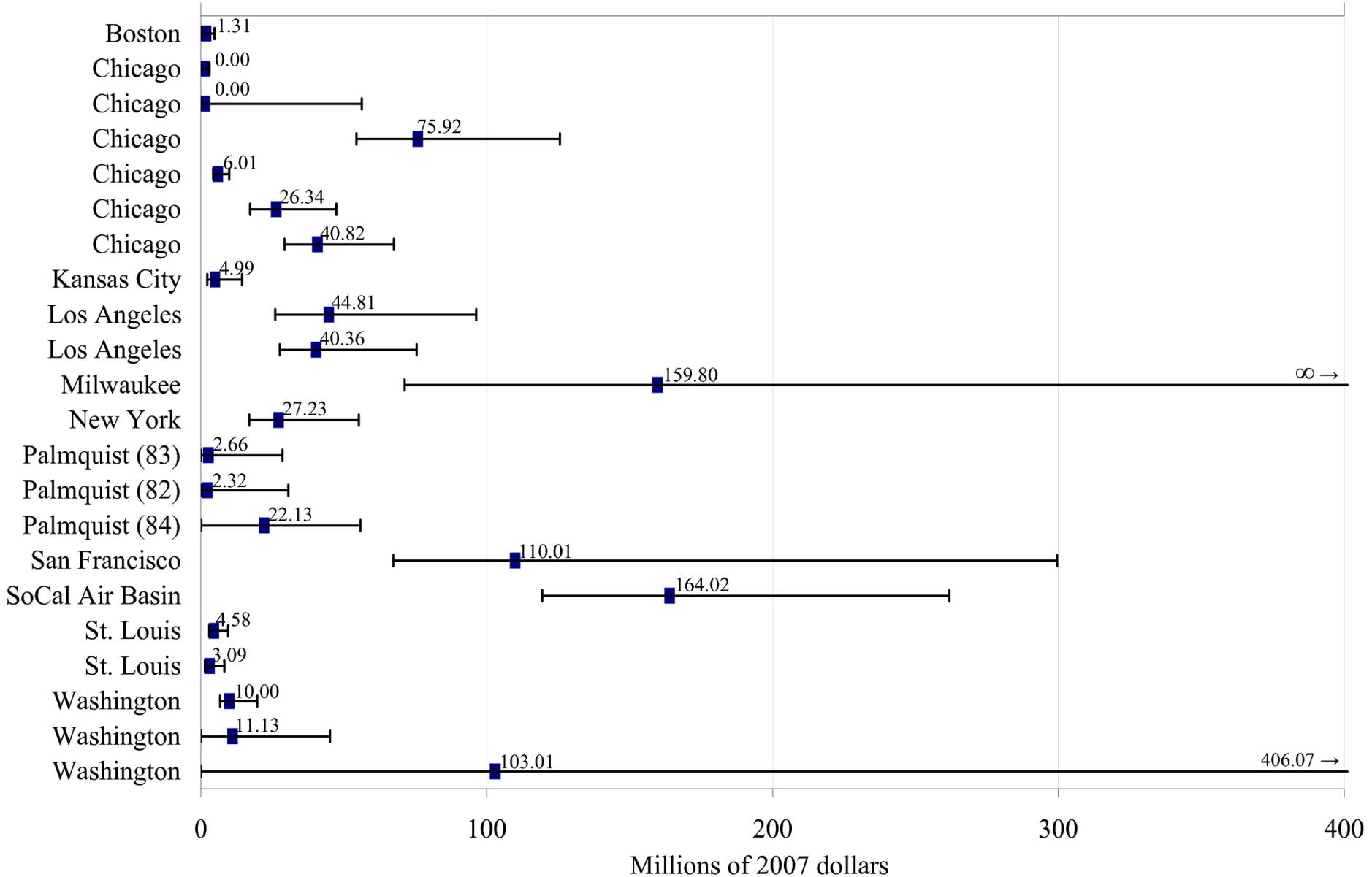
The marginal risk of death (MROD) is the increase in the risk of death resulting from a  $1 \mu\text{g}/\text{m}^3$  increase in total suspended particles (TSP).

Or, MROD is the **decrease** in the risk of death resulting from a  $1 \mu\text{g}/\text{m}^3$  **reduction** in TSP. Inverting this gives us the population for which one statistical life is saved.

The home purchase decision of a household reflects the WTP for reduced ROD for **all** members of household. That is, they want to decrease the probability that **any** member of the household die from air pollution.

$$\frac{1}{MROD_{\text{household}}} = \text{Number of households in which one statistical life is saved}$$

# VSL for Multiple Cities



# VSL for Multiple Cities – Econometric Models

Model 1

$$VSL = b_0 + b_1 (\text{median household income})$$

Model 2

$$VSL = b_0 + b_2 (\text{population})$$

Model 3

$$VSL = b_0 + b_3 (\text{risk of death})$$

Model 4

$$\begin{aligned} VSL = & b + b_1 (\text{median household income}) \\ & + b_2 (\text{population}) \\ & + b_3 (\text{risk of death}) \end{aligned}$$

# VSL for Multiple Cities – Zero Intercept Econometric Models

Model 5

$$VSL = b_1 (\text{median household income})$$

Model 6

$$VSL = b_2 (\text{population})$$

Model 7

$$VSL = b_3 (\text{risk of death})$$

Model 8

$$\begin{aligned} VSL = & b_1 (\text{median household income}) \\ & + b_2 (\text{population}) \\ & + b_3 (\text{risk of death}) \end{aligned}$$

# VSL for Multiple Cities – Results

| Model                                     | 1                    | 2                   | 3                 | 4                    |
|---|----------------------|---------------------|-------------------|----------------------|
| Constant std.err.                         | -69.247<br>80.731    | 44.458<br>13.653*** | 66.139<br>47.755  | -80.379<br>182.500   |
| Income (\$millions)<br>std.err.           | 2090.734<br>1549.279 |                     |                   | 2558.065<br>2298.650 |
| Population<br>(millions) std.err.         |                      | -0.756<br>1.050     |                   | -1.274<br>1.229      |
| ROD (per<br>100,000) std.err.             |                      |                     | -41.066<br>69.566 | -5.018<br>112.008    |
| R <sup>2</sup><br>adjusted R <sup>2</sup> | 0.084<br>0.038       | 0.025<br>-0.024     | 0.017<br>-0.032   | 0.147<br>0.005       |

| Model                                     | 5                     | 6              | 7                   | 8                     |
|---|-----------------------|----------------|---------------------|-----------------------|
| Income (\$millions)<br>std.err.           | 773.677<br>205.134*** |                |                     | 1601.538<br>736.942** |
| Population<br>(millions) std.err.         |                       | 1.237 1.030    |                     | -1.462<br>1.128       |
| ROD (per<br>100,000) std.err.             |                       |                | 52.623<br>16.578*** | -48.865<br>50.231     |
| R <sup>2</sup><br>adjusted R <sup>2</sup> | 0.404<br>0.375        | 0.064<br>0.020 | 0.324<br>0.292      | 0.459<br>0.374        |

\*\* 95 percent confidence

\*\*\* 99 percent confidence

# VSL for Multiple Cities – Discussion

Whence the multiplier 774?

Mean Homeowner Income

Mean Income 31.2% higher than Median Income

Homeowner Income 11.7% higher than Median Income

} 46.6%

Value of Leisure

\$1.66M present value lifetime earnings based on median income  
implying a VSL of \$16M to \$33M. (Keeler 2001)

Together

The range is \$23M to \$48 assuming homeowner mean income.  
1990 U.S. metropolitan median income was \$53,584 (2007 dollars)  
Multiplier between 438 and 903.

Future Value

9.37% over 48 years

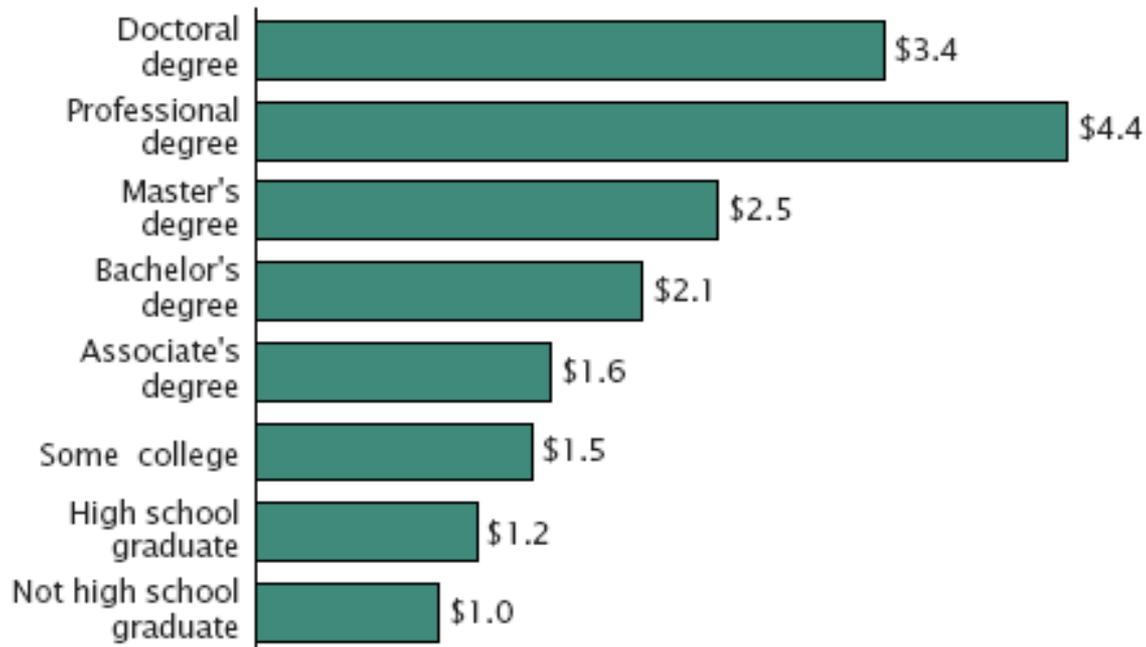
# Appendices

# Present Value of Lifetime Earnings

Figure 3.

## **Synthetic Work-Life Earnings Estimates for Full-Time, Year-Round Workers by Educational Attainment Based on 1997-1999 Work Experience**

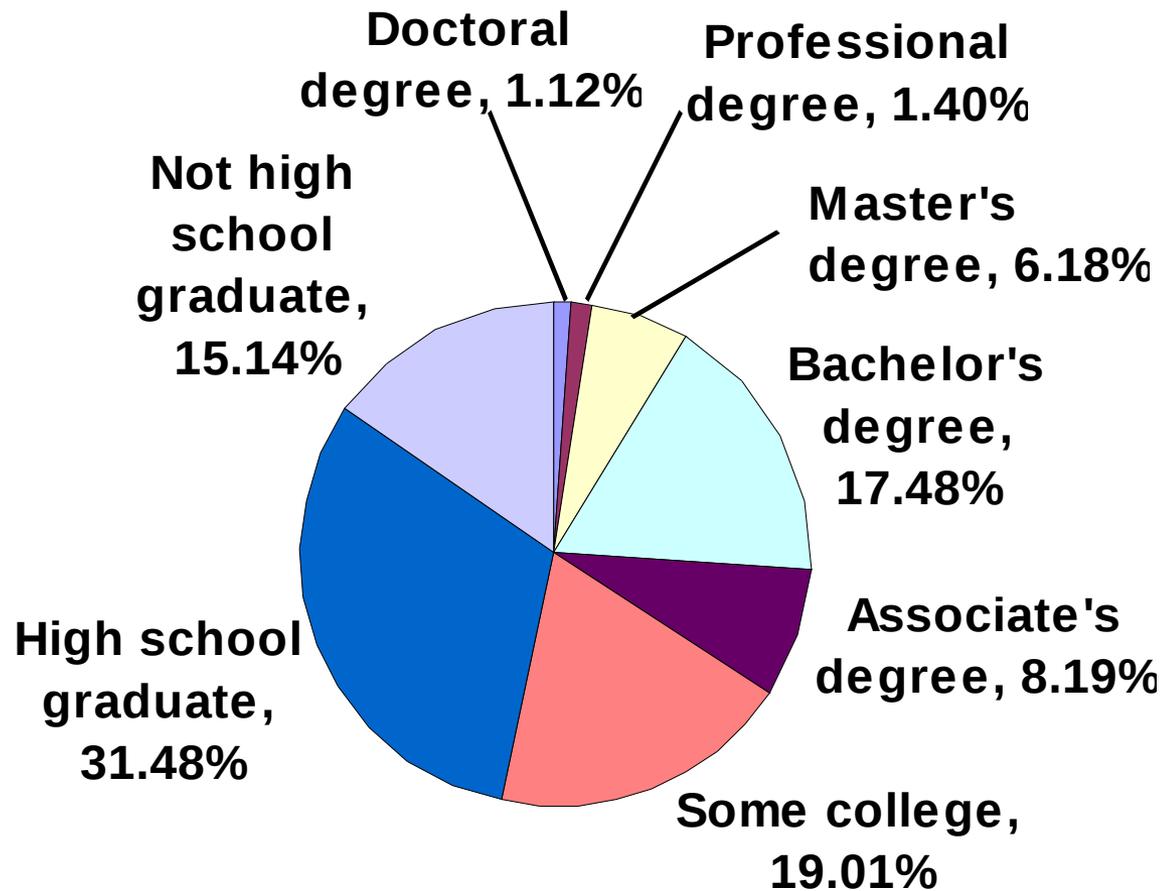
(In millions of 1999 dollars)



Source: U.S. Census Bureau, Current Population Surveys, March 1998, 1999, and 2000.

Census Bureau, *The Big Payoff: Educational Attainment and Synthetic Estimates of Work-Life Earnings*

## Present Value of Lifetime Earnings (2)



2007 population by  
degree status

## Present Value of Lifetime Earnings (3)

|                             | 1994<br>SWE<br>(\$M) | 2007<br>(\$M) | Population<br>fraction | Contribution<br>(\$M 2007) |
|-----------------------------|----------------------|---------------|------------------------|----------------------------|
| Doctoral degree             | 3.4                  | 4.2           | 1.12%                  | 0.05                       |
| Professional degree         | 4.4                  | 5.5           | 1.40%                  | 0.08                       |
| Master's degree             | 2.5                  | 3.1           | 6.18%                  | 0.19                       |
| Bachelor's degree           | 2.1                  | 2.6           | 17.48%                 | 0.45                       |
| Associate's degree          | 1.6                  | 2.0           | 8.19%                  | 0.16                       |
| Some college                | 1.5                  | 1.9           | 19.01%                 | 0.36                       |
| High school graduate        | 1.2                  | 1.5           | 31.48%                 | 0.47                       |
| Not high school<br>graduate | 1.0                  | 1.2           | 15.14%                 | 0.18                       |

Average SWE (\$M 2007)

1.94

BLS inflator 1999-2007: 1.2446

SWE = synthetic work-life earnings

## Portney's Approach – Household MROD

The probability of at least one member of the household dying is

$$ROD_{household} = 1 - \sum_i^N (1 - ROD_i) \quad N = \text{number in household}$$

The marginal probability is

$$MROD_{household} = \sum_j^N MROD_j \underbrace{\sum_{i \neq j}^N (1 - ROD_i)}_{\approx 1}$$

So, for small  $N$

$$MROD_{household} \approx \sum_j^N MROD_j$$

## Portney's Approach – Calculating the VSL

The number of households for which one statistical life is saved with a  $1 \mu\text{g}/\text{m}^3$  reduction of TSP is

$$P_{\text{households}} = \frac{1}{MROD_{\text{household}}}$$

If these households have an average WTP for a  $1 \mu\text{g}/\text{m}^3$  reduction in TSP, then their aggregate marginal willingness to pay (MWTP) is the value of the statistical life saved. That is

$$VSL = MWTP * P_{\text{household}}$$

Or

$$VSL = \frac{MWTP}{MROD_{\text{household}}}$$