



University Services

Print Management Solution

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10:00 AM

Fiscal Agent Networking Group

Print Management Solution RFP Team

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Agenda

- Brief History/Current State: CMP
- Brief History/Current State: Dell/Printers
- Components of RFP
- Discussion



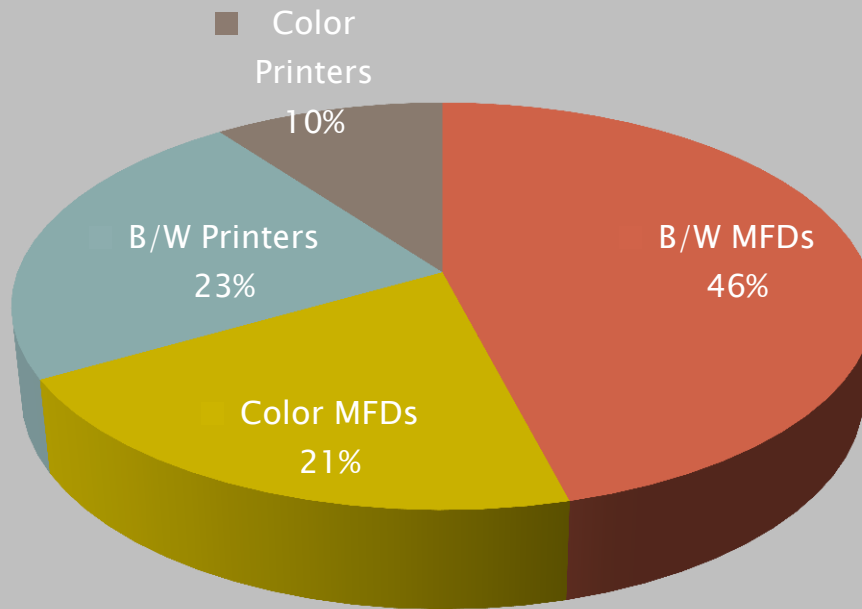
History

- Copier Management Program (CMP)
 - 1999 assumed program from Bus Services
 - No controls in place
 - Billing
 - Security
 - No price constraints
 - 2004 created automated system
 - 2 RFP's, each refined

C M P Statistics – Current

Copier Management Fleet

Total Devices = 712



Total Devices = 712

Total MFDs = 447

B/W MFDs = 308

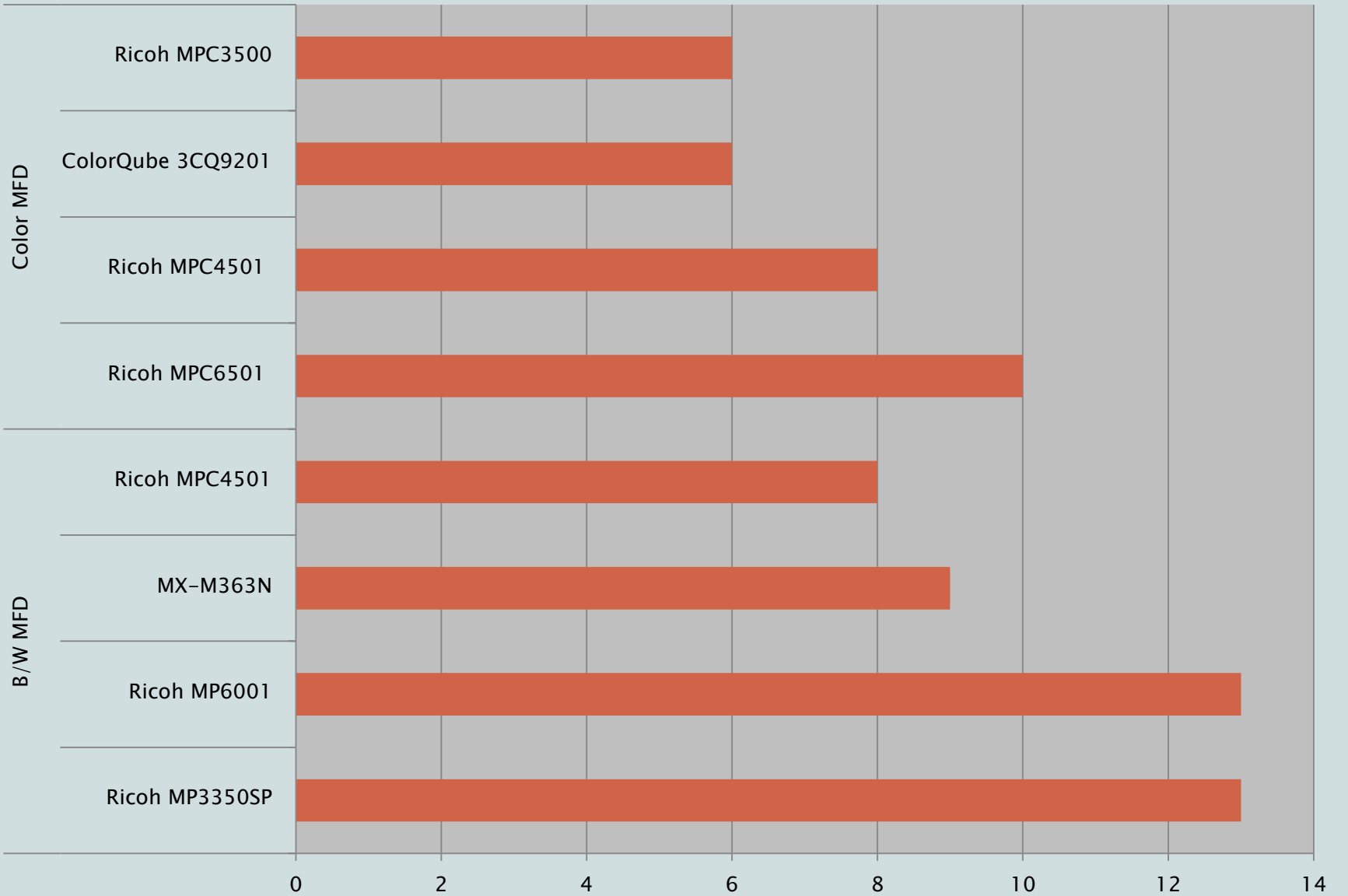
Color MFDs = 155

Total Printers = 265

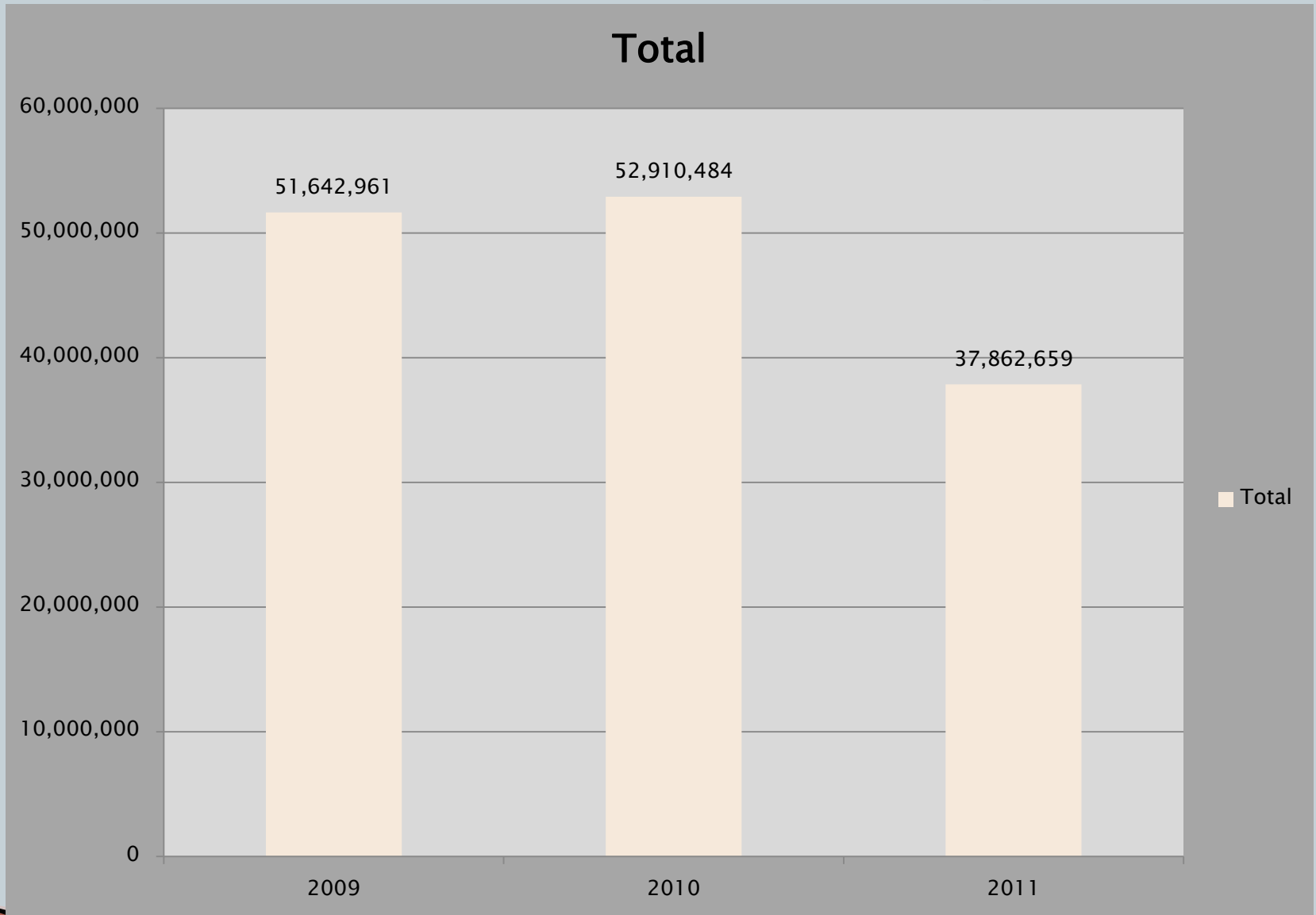
B/W Printers = 155

Color Printers = 68

Most Popular Models



C M P Click Volumes - 3 years



History/Current

- Dell peripherals & supplies
- Directive to research
- Printers / Toner in one CY
 - Printers: approx \$100,000
 - Toner: approx \$500,000

New RFP: Print Management Solution

- Print Management Solutions
- Copier Management Program
- Pharos Enterprise System
- Maintenance & Management of all devices

Print Management Solution

- Print Management Solutions: HW/SW/Svcs
 - Free/no cost print environment assessment of current state. Goals:
 - Cost Avoidance, Savings, Containment & Recovery
 - Proposal – with NET COST REDUCTIONS
 - Transition and Implementation
 - Management & Reporting software

Print Management Solution

- Copier Management Program
 - Equipment rental – Standardized & reduced fees
 - Full coverage Maintenance – reduced rates
 - Centralized billing
 - Customer service



Print Management Solution

- Pharos Enterprise System
 - Pharos printing for Libraries/Student needs
 - Enterprise license for Pharos (or equivalent) system
 - User control & metrics versus cost recovery

Print Management Solution

- Maintenance & Management of all devices
 - Negotiated pricing on standardized models to purchase
 - Volume Supplies Pricing
 - Low cost, full-coverage maintenance structure
 - Options for related services and/or equipment

Print Management Solution

- Sustainability
- Increased Security; IT participation
- Centralized Billing
- Higher Service levels
- Continuing Competitive Process
- Future state: Increased Efficiencies

Discussion & Input

- Comments
- Feedback



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